# Compensation Review for Constitutional Officers of the State of South Carolina 

## Final Report

January 2013

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## Executive Summary

- The State of South Carolina asked Hay Group, an independent third-party, to review the compensation for Constitutional Officers.
- While SC was competitive in some areas, annual salaries for most Constitutional Officers are low vs. other states, with some positions significantly low.
- In other states, the salaries of appointed officials are generally higher than elected officials. In SC, all Constitutional Officers are elected officials.
- There have not been pay adjustments for Constitutional Officers since 1994; therefore, Hay Group recommends that SC consider making adjustments to the annual salaries of Constitutional Officers.


## Study Background \& Methodology

- This study is in accordance with the State's mandate (Act 278 of the 2012 Legislative Session) to review the salaries for Constitutional Officers.
- Section 1-1-1210 of the SC Code of Laws provides the current basis for salary levels for Constitutional Officers.


## Study Background \& Methodology (cont'd)

- The following nine Constitutional Officers were included in the study:
- Governor
- Lieutenant Governor
- Secretary of State
- State Treasurer
- Attorney General
- Comptroller General
- Superintendent of Education
- Adjutant General
- Commissioner of Agriculture


## Study Background \& Methodology (cont’d)

- The following steps were undertaken to conduct this study:
- Review of existing available and pertinent survey data
- The Council of State Governments (July 2012)
- Sunshine Review
- Identification of additional data needed
- E-mail solicitation to the Head of State Human Resources in all 50 states for additional data needs
- Collection and quality control of the additional data
- Analysis of the existing and additional data
- Preparation of presentation report


## Data Analysis \& Observations

- Additional survey data responses were received from 24 states, almost a 50\% response rate.
- Data analysis was conducted by two major groupings:
- Regional - Southern states, including:
- Alabama*
- Louisiana*
- Tennessee*
- Arkansas
- Mississippi*
- Texas
- Florida
- Georgia
- Kentucky
- North Carolina
- Oklahoma
- South Carolina*
- National - All states (where available)
- Summarization of the data analysis and associated commentary is shown on the following pages.
* These states participated in the survey conducted by Hay Group


## Data Analysis: Annual Salaries

- All of SC's Constitutional Officers, with the exception of the Lt. Governor, are paid below both the national average and the regional average.
- Most ranged between $14 \%$ to $52 \%$ below
- One position, Superintendent of Education, was significantly below market (by $73 \%$ nationally and by 114\%regionally)
- The Superintendent of Education position is the highest paid constitutional officer in 10 of the 14 regional states ( $71 \%$ )
- SC's Lt. Governor role is part-time and, therefore, paid less than other full-time Lt. Governors. Compared to those in part-time positions, SC's Lt. Governor salary is comparable.
- See data table on next page.


## Data Analysis: Annual Salaries (cont'd)

| State | Governor | Lieutenant Governor | Secretary of State | Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Commissioner of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | \$120,936 | \$70,999 | \$85,248 | \$85,248 | \$162,003 | \$131,633 | \$198,000 | \$91,014 | \$84,655 |
| AR | \$86,890 | \$42,219 | \$54,594 | \$54,594 | \$72,794 |  | \$224,400 |  |  |
| FL | \$130,273 | \$124,851 | \$140,005 | \$100,006 | \$128,972 | \$128,972 | \$274,997 | \$157,248 | \$128,972 |
| GA | \$139,339 | \$91,609 | \$123,636 | \$130,927 | \$137,791 |  |  |  |  |
| KY | \$151,643 | \$108,720 | \$108,720 | \$108,720 | \$108,720 |  | \$225,000 |  |  |
| LA | \$130,000 | \$115,003 | \$115,000 | \$115,000 | \$115,000 | \$204,401 | \$275,000 | \$187,345 | \$115,000 |
| MS | \$122,160 | \$60,000 | \$90,000 | \$90,000 | \$108,960 | \$140,173 | \$276,412 | \$124,442 | \$90,000 |
| NC | \$139,590 | \$123,198 | \$123,198 | \$123,198 | \$123,198 |  | \$123,198 |  |  |
| OK | \$147,000 | \$114,713 | \$94,500 | \$114,713 | \$132,850 |  | \$124,373 |  |  |
| SC* | \$106,078 | \$46,545 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 |
| TN* | \$178,356 | \$60,609 | \$187,452 | \$187,452 | \$173,352 | \$173,352 | \$208,284 | \$156,216 | \$156,216 |
| TX | \$150,000 |  | \$125,880 | \$150,000 | \$150,000 | \$150,000 | \$182,907 | \$140,120 | \$137,500 |
| VA* | \$175,000 | \$36,321 |  | \$152,249 | \$150,000 | \$140,671 | \$175,467 | \$132,890 | \$120,000 |
| WV | \$150,000 |  | \$95,000 | \$95,000 | \$95,000 | \$95,000 | \$175,000 | \$125,000 | \$95,000 |
| Regional Average | \$137,662 | \$94,590 | \$110,403 | \$114,222 | \$125,046 | \$139,579 | \$196,542 | \$134,031 | \$113,261 |
| Regional Median | \$139,465 | \$108,720 | \$108,720 | \$111,717 | \$126,085 | \$140,173 | \$198,000 | \$132,890 | \$115,000 |
| National Average | \$132,729 | \$96,506 | \$104,596 | \$108,673 | \$125,202 | \$125,603 | \$159,584 | \$135,531 | \$116,214 |
| National Median | \$132,047 | \$93,948 | \$101,056 | \$104,364 | \$119,818 | \$130,001 | \$151,127 | \$134,118 | \$116,001 |
| SC vs. Reg Avg | -30\% | -103\% | -20\% | -24\% | -36\% | -52\% | -114\% | -46\% | -23\% |
| SC vs. Nat'l Avg | -25\% | -107\% | -14\% | -18\% | -36\% | -37\% | -73\% | -47\% | -26\% |
| SC vs. Reg Median | -31\% | -134\% | -18\% | -21\% | -37\% | -52\% | -115\% | -44\% | -25\% |
| SC vs. Nat'l Median | -24\% | -102\% | -10\% | -13\% | -30\% | -41\% | -64\% | -46\% | -26\% |

*These states have part-time Lt. Governors whose salaries were not included in the regional and national averages. The average salary for these positions is $\$ 45,333$.
Note: Some cells were left blank due to the lack of availability of data.

## Data Analysis: Annual Salaries (cont'd)

- All of SC's Constitutional Officers, with the exception of the Governor and Lt. Governor, are paid the same ( $\$ 92,007$ ).
- No other states in the region pay all of their Constitutional Officers at the same level
- It is common compensation practice to recognize differences in job content and market pricing among various jobs
- While population and geographic differences were considered, these factors had no material impact on salary comparisons.
- Whether a Constitutional Officer is elected or appointed impacts comparable average salaries.
- All of SC's Constitutional Officers are elected


## Data Analysis: Annual Salaries (cont'd)

- Appointed Constitutional Officers are paid higher than those who are elected.
- The difference between average annual salaries for appointed and elected officers is as follows:
- Secretary of State (11\%)
- Treasurer (20\%)
- Comptroller General (17\%)
- Superintendent of Education (49\%)
- Adjutant General (34\%)
- Commissioner of Agriculture (23\%)
- SC's pay is considerably behind the Appointed averages
- SC's pay is comparable to the Elected averages, except for Attorney General (40\% below) and Comptroller General (39\% below).
- See data table on next page.


## Data Analysis: Annual Salaries (cont'd)

| State | Governor | Lieutenant Governor | Secretary of State | Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Commissioner of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | \$120,936 | \$70,999 | \$85,248 | \$85,248 | \$162,003 | \$131,633 | \$198,000 | \$91,014 | \$84,655 |
| AR | \$86,890 | \$42,219 | \$54,594 | \$54,594 | \$72,794 |  | \$224,400 |  |  |
| FL | \$130,273 | \$124,851 | \$140,005 | \$100,006 | \$128,972 | \$128,972 | \$274,997 | \$157,248 | \$128,972 |
| GA | \$139,339 | \$91,609 | \$123,636 | \$130,927 | \$137,791 |  |  |  |  |
| KY | \$151,643 | \$108,720 | \$108,720 | \$108,720 | \$108,720 |  | \$225,000 |  |  |
| LA | \$130,000 | \$115,003 | \$115,000 | \$115,000 | \$115,000 | \$204,401 | \$275,000 | \$187,345 | \$115,000 |
| MS | \$122,160 | \$60,000 | \$90,000 | \$90,000 | \$108,960 | \$140,173 | \$276,412 | \$124,442 | \$90,000 |
| NC | \$139,590 | \$123,198 | \$123,198 | \$123,198 | \$123,198 |  | \$123,198 |  |  |
| OK | \$147,000 | \$114,713 | \$94,500 | \$114,713 | \$132,850 |  | \$124,373 |  |  |
| SC* | \$106,078 | \$46,545 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 |
| TN* | \$178,356 | \$60,609 | \$187,452 | \$187,452 | \$173,352 | \$173,352 | \$208,284 | \$156,216 | \$156,216 |
| TX | \$150,000 |  | \$125,880 | \$150,000 | \$150,000 | \$150,000 | \$182,907 | \$140,120 | \$137,500 |
| VA* | \$175,000 | \$36,321 |  | \$152,249 | \$150,000 | \$140,671 | \$175,467 | \$132,890 | \$120,000 |
| WV | \$150,000 |  | \$95,000 | \$95,000 | \$95,000 | \$95,000 | \$175,000 | \$125,000 | \$95,000 |
| Regional Average | \$137,662 | \$94,590 | \$110,403 | \$114,222 | \$125,046 | \$139,579 | \$196,542 | \$134,031 | \$113,261 |
| National Average | \$132,729 | \$96,506 | \$104,596 | \$108,673 | \$125,202 | \$125,603 | \$159,584 | \$135,531 | \$116,214 |
| SC vs. Reg Avg | -30\% | -103\% | -20\% | -24\% | -36\% | -52\% | -114\% | -46\% | -23\% |
| SC vs. Nat'l Avg | -25\% | -107\% | -14\% | -18\% | -36\% | -37\% | -73\% | -47\% | -26\% |
| Appted Reg Avg | N/A | N/A | \$120,128 | \$133,296 | \$72,794 | \$154,220 | \$221,547 | \$139,284 | \$138,108 |
| Elected Reg Avg | N/A | N/A | \$106,350 | \$106,593 | \$129,066 | \$127,866 | \$113,193 | \$92,007 | \$106,162 |
| \% Difference |  |  | 11\% | 20\% | -77\% | 17\% | 49\% | 34\% | 23\% |
| SC vs. Appted |  |  | -31\% | -45\% | 21\% | -68\% | -141\% | -51\% | -50\% |
| SC vs. Elected |  |  | -16\% | -16\% | -40\% | -39\% | -23\% | 0\% | -15\% |

Note: Blue highlights denote positions that are appointed.
Some cells were left blank due to the lack of availability of data.

## Data Analysis: Methods of Selecting Constitutional Officers

- In the Southern Region:
- The Governor is elected in all 14 states
- The Lt. Governor is elected in 13 states
- The Secretary of State is elected in 10 states and appointed in 4 states
- The State Treasurer is elected in 10 states and appointed in 4 states
- The Attorney General is elected in all 14 states
- The Comptroller is elected in 6 states and appointed in 8 states
- The Superintendent of Education is elected in 4 states and appointed in 10 states
- The Adjutant General is elected in 1 state and appointed in 13 states
- The Commissioner of Agriculture is elected in 10 states and appointed in 4 states
- See data table on next page.


## Data Analysis: Methods of Selecting Constitutional Officers

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt. of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| Arkansas | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Florida | Elected | Elected | Appointed | Appointed | Elected | Elected | Appointed | Appointed | Elected |
| Georgia | Elected | Elected | Elected | Appointed | Elected | Elected | Elected | Appointed | Elected |
| Kentucky | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| Louisiana | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| Mississippi | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| North Carolina | Elected | Elected | Elected | Elected | Elected | Appointed | Elected | Appointed | Elected |
| Oklahoma | Elected | Elected | Appointed | Elected | Elected | Appointed | Elected | Appointed | Appointed |
| South Carolina | Elected | Elected | Elected | Elected | Elected | Elected | Elected | Elected | Elected |
| Tennessee | Elected | Elected (0) | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed |
| Texas | Elected | Elected | Appointed | Appointed | Elected | Elected | Appointed | Appointed | Elected |
| Virginia | Elected | Elected | Appointed | Appointed | Elected | Appointed | Appointed | Appointed | Appointed |
| West Virginia | Elected | (0) | Elected | Elected | Elected | Elected | Appointed | Appointed | Elected |

(o) - The Presidents (or Speakers) of the Senate are next in line of succession to the Governorship

## Data Analysis: Methods of Selecting Constitutional Officers

- In the United States:
- The Governor is elected in all 50 states
- The Lt. Governor is elected in 44 states and appointed in 6 states
- The Secretary of State is elected in 37 states and appointed in 12 states
- The State Treasurer is elected in 39 states and appointed in 11 states
- The Attorney General is elected in 45 states and appointed in 5 states
- The Comptroller is elected in 16 states and appointed in 32 states
- The Superintendent of Education is elected in 14 states and appointed in 36 states
- The Adjutant General is elected in 1 state and appointed in 49 states
- The Commissioner of Agriculture is elected in 12 states and appointed in 38 states
- See appendix for more details.


## Data Analysis: Last Salary Increase

- Across the region, half of the states provided salary increases within the last 2 years, mostly at the same time for all officers.
- SC Officers have not received an increase since 1994
- All of the states in the region have had a pay increase in the past 3 years except SC (1994), FL (2006), LA (2008), and MS (2008)
- Where discernable, approximately half of the states provide their increase in January and half in July.
- FL appears to do the vast majority of its increases in October and LA in January
- Some states (AL, VA and WV) appear to make adjustments for some officers at different times of the year
- See data table on next page.


## Data Analysis: Last Salary Increase (cont’d)

| State | Governor | Lieutenant <br> Governor | Secretary of <br> State | Treasurer | Attorney <br> General | Comptroller <br> General | Supt of <br> Education | Adjutant <br> General | Comm of <br> Agriculture |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | $1 / 17 / 2011$ | Flucuates* | $1 / 17 / 2011$ | $1 / 17 / 2011$ | $1 / 18 / 2011$ | $10 / 1 / 2008$ | $1 / 1 / 2012$ | $10 / 1 / 2008$ | $1 / 17 / 2011$ |
| FL | $10 / 1 / 2006$ | $10 / 1 / 2006$ | $10 / 1 / 2006$ | $10 / 1 / 2006$ | $10 / 1 / 2006$ | $10 / 1 / 2006$ | $10 / 1 / 2006$ | $10 / 1 / 2006$ | $10 / 1 / 2006$ |
| LA | $1 / 14 / 2008$ | $1 / 14 / 2008$ | $1 / 14 / 2008$ | $1 / 14 / 2008$ | $1 / 14 / 2008$ |  |  | $1 / 14 / 2008$ |  |
| MS | $1 / 1 / 2004$ | $1 / 1 / 1998$ | $1 / 1 / 1998$ | $1 / 1 / 2004$ | $1 / 1 / 2004$ | $11 / 1 / 2008$ | $9 / 1 / 2007$ | $7 / 1 / 2007$ | $1 / 1 / 2004$ |
| SC | $7 / 1 / 1994$ | $7 / 1 / 1994$ | $7 / 1 / 1994$ | $7 / 1 / 1994$ | $7 / 1 / 1994$ | $7 / 1 / 1994$ | $7 / 1 / 1994$ | $7 / 1 / 1994$ | $7 / 1 / 1994$ |
| TN | $7 / 1 / 2012$ | $11 / 6 / 2012$ | $7 / 1 / 2012$ | $7 / 1 / 2012$ | $7 / 1 / 2012$ | $7 / 1 / 2012$ | $7 / 1 / 2012$ | $7 / 1 / 2012$ | $7 / 1 / 2012$ |
| VA | $1 / 16 / 2010$ | $1 / 16 / 2006$ |  | $6 / 25 / 2011$ | $1 / 16 / 2010$ | $6 / 25 / 2011$ | $6 / 25 / 2011$ | $7 / 14 / 2010$ | $5 / 1 / 2010$ |
| WV | $1 / 1 / 09$ | $1 / 1 / 09$ | $1 / 1 / 09$ | $1 / 1 / 09$ | $1 / 1 / 09$ | $1 / 1 / 09$ | $7 / 1 / 06$ | $3 / 18 / 11$ | $1 / 1 / 09$ |

*     - Lt. Governor salary for the State of Alabama fluctuates each year

Note - Blank cells represent cases where the information was not provided by respondents

## Data Analysis: Basis for Salary Change

- SC is similar to most of the states in the region (75\%) in that legislation is the basis for any salary changes.
- Nationally, $75 \%$ of the states rely on legislation for the basis of salary changes.
- See data table on next page.


## Data Analysis: Basis for Salary Change (cont'd)

| State | Cost of <br> Living | Legislation | Other | Explain other |
| :---: | :---: | :---: | :---: | :---: |
| Alabama | X |  |  |  |
| Arkansas |  |  |  |  |
| Florida |  | X |  |  |
| Georgia |  |  |  |  |
| Kentucky |  |  |  |  |
| Louisiana |  | X |  |  |
| Mississippi |  | X |  |  |
| North Carolina |  |  |  |  |
| Oklahoma |  |  |  |  |
| South Carolina |  | X |  |  |
| Tennessee |  | X |  |  |
| Texas |  |  |  |  |
| Virginia |  |  | X | Retirement Plan (VRS1 Plan 1) |
| West Virginia |  | X |  |  |
| Regional \% | 13\% | 75\% | 13\% |  |
| National \% | 17\% | 75\% | 17\% |  |

## Data Analysis: Other Issues

- All of the participating states in the regional group have an official residence for their Governors with the exception of TX.
- Almost all of the states in the regional group also provide cars/car allowances for their Constitutional Officers, including SC, but excluding TX.
- See data table on next page.


## Data Analysis: Other Issues (cont'd)

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt. of Education | Adjutant General | Comm. of Agri |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | House, Car |  |  |  |  |  |  |  |  |
| Arkansas | House, Car |  |  |  |  |  |  |  |  |
| Florida | House, Car |  |  |  |  |  |  |  |  |
| Georgia | House, Car |  |  |  |  |  |  |  |  |
| Kentucky | House, Car |  |  |  |  |  |  |  |  |
| Louisiana | House, Car |  |  |  |  |  |  |  |  |
| Mississippi | House, Car |  |  |  |  | Cell Phone |  | Car Allowance |  |
| North Carolina | House, Car |  |  |  |  |  |  |  |  |
| Oklahoma | House, Car |  |  |  |  |  |  |  |  |
| South Carolina | House, Car | Car | Car | Car | Car | Car | Car | Car | Car |
| Tennessee | House, Cell Phone, Car | Cell Phone, Free parking in State Garage, Car | Cell Phone, <br> Free parking <br> in State <br> Garage, Car | Cell Phone, <br> Free parking <br> in State <br> Garage, Car | Cell Phone, <br> Free parking <br> in State <br> Garage, Car | Cell Phone, Free parking in State Garage, Car | Cell Phone, Free parking, Car | Cell Phone, Free Parking, Car | Cell Phone, <br> Free Parking, <br> Car |
| Texas |  |  |  |  |  |  |  |  |  |
| Virginia | House, Car | Cellphone | Cellphone | Cellphone | Cellphone | Cellphone | Cellphone | Cellphone | Cellphone |
| West Virginia | House, Car |  |  |  |  |  |  |  |  |

## Recommendations

- Consider one of the following alternatives to ensure market competitiveness of annual salaries:
- Maintain the same salary structure, but adjust actual base pay upward at a common percentage;
- Adjust salary for each position closer to the respective regional market average; or
- Place the positions into three groups, reflecting tiered levels of job content and/or market pay levels, with correspondingly tiered annual salaries
- For example: Tier 3 - Executive Tier (Governor and Lt. Governor)

Tier 2 - Superintendent of Education
Tier 1 - Comptroller, Adjutant, Attorney Generals,
Sec. of State, Treasurer and Comm. of Agriculture

## Recommendations (cont'd)

- Future salary increases for these positions should be awarded on a regular basis (e.g., annually) to maintain competitiveness with the external market and prevent salary lag.
- Should any of these elected positions become appointed in the future, their salary ranges should be established in the same manner as other agency heads.


## Appendix A

## Annual Salaries

| State | Region | Governor | $\begin{array}{\|c\|} \hline \text { Lieutenant } \\ \text { Governor } \end{array}$ | $\begin{gathered} \text { Secretary } \\ \text { of State } \end{gathered}$ | Treasurer | Attorney General | $\begin{array}{c\|} \hline \text { Comptroller } \\ \text { General } \end{array}$ | Supt of Education | Adjutant General | Commissioner of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Connecticut | East | \$150,000 |  | \$110,000 | \$128,683 | \$70,532 |  | \$230,000 | \$162,617 | \$120,200 |
| Delaware | East | \$171,000 | \$78,553 | \$127,950 | \$113,374 | \$145,207 | \$147,370 | \$160,145 | \$121,821 | \$119,040 |
| Maine | East | \$70,000 |  | \$92,248 | \$83,844 | \$83,844 | \$69,748 | \$102,689 | \$105,960 | \$89,162 |
| Massachusetts | East | \$139,832 | \$124,920 | \$130,916 | \$130,916 | \$133,644 | \$154,669 | \$206,000 | \$151,348 | \$120,000 |
| New Hampshire | East | \$105,000 |  | \$106,164 | \$104,364 | \$110,114 | \$93,000 | \$112,861 | \$104,364 | \$98,863 |
| New Jersey | East | \$175,000 | \$141,000 | \$141,000 | \$141,000 | \$141,000 | \$141,000 | \$141,000 | \$141,000 | \$141,000 |
| New York | East | \$179,000 | \$151,500 | \$120,800 | \$126,000 | \$151,500 | \$127,000 | \$170,165 | \$140,000 | \$120,800 |
| Pennsylvania | East | \$183,225 | \$153,907 | \$131,922 | \$152,443 | \$152,443 | \$131,561 | \$146,579 | \$131,922 | \$131,922 |
| Rhode Island | East | \$129,210 | \$99,214 | \$99,214 | \$99,214 | \$105,416 | \$131,747 | \$202,277 | \$96,796 |  |
| Vermont | East | \$142,542 | \$60,507 | \$90,376 | \$90,376 | \$408,202 | \$117,541 | \$113,402 | \$87,090 | \$115,606 |
| Regional Average | East | \$144,481 | \$115,657 | \$115,059 | \$117,021 | \$150,190 | \$123,737 | \$158,512 | \$124,292 | \$117,399 |
| Illinois | Midwest | \$177,412 | \$137,200 | \$158,300 | \$137,200 | \$158,300 | \$137,200 | \$189,996 |  | \$148,684 |
| Indiana | Midwest | \$107,881 | \$84,031 | \$72,974 | \$72,974 | \$87,790 | \$72,974 | \$87,790 | \$134,465 | \$99,001 |
| Iowa | Midwest | \$130,000 | \$103,212 | \$103,212 | \$103,212 | \$123,669 |  | \$140,000 | \$166,305 | \$103,212 |
| Kansas | Midwest | \$99,636 | \$100,000 | \$86,003 | \$82,563 | \$98,901 |  | \$170,000 |  |  |
| Michigan | Midwest | \$159,300 | \$123,900 | \$124,900 | \$174,204 | \$124,900 |  | \$183,945 |  |  |
| Minnesota | Midwest | \$120,303 | \$78,197 | \$90,227 |  | \$114,288 |  | \$108,393 | \$167,520 | \$108,393 |
| Nebraska | Midwest | \$105,000 | \$75,000 | \$85,000 | \$85,000 | \$95,000 | \$101,499 | \$211,650 | \$99,317 | \$106,606 |
| North Dakota | Midwest | \$110,283 | \$88,182 | \$90,360 | \$90,360 | \$134,135 |  | \$102,868 |  |  |
| Ohio | Midwest | \$148,886 | \$78,041 | \$109,985 | \$109,985 | \$109,985 | \$150,404 | \$185,016 | \$116,396 | \$116,396 |
| South Dakota | Midwest | \$98,031 | \$61,800 | \$78,363 | \$78,363 | \$97,928 |  | \$103,500 |  |  |
| Wisconsin | Midwest | \$144,423 | \$76,261 | \$68,556 |  | \$140,147 |  | \$120,111 |  |  |
| Regional Average | Midwest | \$127,378 | \$91,439 | \$97,080 | \$103,762 | \$116,822 | \$115,519 | \$145,752 | \$136,801 | \$113,715 |

Note: Some cells were left blank due to the lack of availability of data.

## Appendix A

## Annual Salaries (cont'd)

| State | Region | Governor | Lieutenant <br> Governor | Secretary <br> of State | Treasurer | Attorney <br> General | Comptroller <br> General | Supt of <br> Education | Adjutant <br> General | Commissioner <br> of Agriculture |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Alabama | South | $\$ 120,936$ | $\$ 70,999$ | $\$ 85,248$ | $\$ 85,248$ | $\$ 162,003$ | $\$ 131,633$ | $\$ 198,000$ | $\$ 91,014$ | $\$ 84,655$ |
| Arkansas | South | $\$ 86,890$ | $\$ 42,219$ | $\$ 54,594$ | $\$ 54,594$ | $\$ 72,794$ |  | $\$ 224,400$ |  |  |
| Florida | South | $\$ 130,273$ | $\$ 124,851$ | $\$ 140,005$ | $\$ 100,006$ | $\$ 128,972$ | $\$ 128,972$ | $\$ 274,997$ | $\$ 157,248$ | $\$ 128,972$ |
| Georgia | South | $\$ 139,339$ | $\$ 91,609$ | $\$ 123,636$ | $\$ 130,927$ | $\$ 137,791$ |  |  |  |  |
| Kentucky | South | $\$ 151,643$ | $\$ 108,720$ | $\$ 108,720$ | $\$ 108,720$ | $\$ 108,720$ |  | $\$ 225,000$ |  |  |
| Louisiana | South | $\$ 130,000$ | $\$ 115,003$ | $\$ 115,000$ | $\$ 115,000$ | $\$ 115,000$ | $\$ 204,401$ | $\$ 275,000$ | $\$ 187,345$ | $\$ 115,000$ |
| Maryland | South | $\$ 150,000$ | $\$ 125,000$ | $\$ 67,345$ | $\$ 125,000$ | $\$ 125,000$ |  | $\$ 195,000$ |  |  |
| Mississippi | South | $\$ 122,160$ | $\$ 60,000$ | $\$ 90,000$ | $\$ 90,000$ | $\$ 108,960$ | $\$ 140,173$ | $\$ 276,412$ | $\$ 124,442$ | $\$ 90,000$ |
| Missouri | South | $\$ 133,821$ | $\$ 86,484$ | $\$ 107,746$ | $\$ 107,746$ | $\$ 116,437$ |  | $\$ 185,400$ |  |  |
| North Carolina | South | $\$ 139,590$ | $\$ 123,198$ | $\$ 123,198$ | $\$ 123,198$ | $\$ 123,198$ |  | $\$ 123,198$ |  |  |
| Oklahoma | South | $\$ 147,000$ | $\$ 114,713$ | $\$ 94,500$ | $\$ 114,713$ | $\$ 132,850$ |  | $\$ 124,373$ |  |  |
| South Carolina* | South | $\$ 106,078$ | $\$ 46,545$ | $\$ 92,007$ | $\$ 92,007$ | $\$ 92,007$ | $\$ 92,007$ | $\$ 92,007$ | $\$ 92,007$ | $\$ 92,007$ |
| Tennessee | South | $\$ 178,356$ | $\$ 60,609$ | $\$ 187,452$ | $\$ 187,452$ | $\$ 173,352$ | $\$ 173,352$ | $\$ 208,284$ | $\$ 156,216$ | $\$ 156,216$ |
| Texas | South | $\$ 150,000$ |  | $\$ 125,880$ | $\$ 150,000$ | $\$ 150,000$ | $\$ 150,000$ | $\$ 182,907$ | $\$ 140,120$ | $\$ 137,500$ |
| Virginia* | South | $\$ 175,000$ | $\$ 36,321$ |  | $\$ 152,249$ | $\$ 150,000$ | $\$ 140,671$ | $\$ 175,467$ | $\$ 132,890$ | $\$ 120,000$ |
| West Virginia | South | $\$ 150,000$ |  | $\$ 95,000$ | $\$ 95,000$ | $\$ 95,000$ | $\$ 95,000$ | $\$ 175,000$ | $\$ 125,000$ | $\$ 95,000$ |
| Regional Average | South | $\$ 138,193$ | $\$ 96,618$ | $\$ 107,355$ | $\$ 114,491$ | $\$ 124,505$ | $\$ 139,579$ | $\$ 195,696$ | $\$ 134,031$ | $\$ 113,261$ |

Note: Some cells were left blank due to the lack of availability of data.

## HayGroup

## Appendix A Annual Salaries (cont'd)

| State | Region | Governor | Lieutenant <br> Governor | Secretary <br> of State | Treasurer | Attorney <br> General | Comptroller <br> General | Supt of <br> Education | Adjutant <br> General | Commissioner <br> of Agriculture |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Alaska | West | $\$ 145,000$ | $\$ 115,000$ | $\$ 135,000$ | $\$ 126,612$ | $\$ 135,000$ |  | $\$ 135,000$ | $\$ 135,000$ | $\$ 135,000$ |
| Arizona | West | $\$ 95,000$ | $\$ 70,000$ |  | $\$ 70,000$ | $\$ 90,000$ |  | $\$ 85,000$ |  |  |
| California | West | $\$ 173,987$ | $\$ 130,490$ | $\$ 130,490$ | $\$ 139,189$ | $\$ 151,127$ |  | $\$ 151,127$ |  |  |
| Colorado | West | $\$ 90,000$ | $\$ 68,500$ | $\$ 68,500$ | $\$ 68,500$ | $\$ 80,000$ | $\$ 126,540$ | $\$ 225,000$ | $\$ 146,040$ | $\$ 146,040$ |
| Hawaii | West | $\$ 117,312$ | $\$ 114,420$ |  | $\$ 108,972$ | $\$ 114,420$ | $\$ 108,972$ | $\$ 142,500$ | $\$ 215,655$ | $\$ 103,512$ |
| Idaho | West | $\$ 115,348$ | $\$ 30,400$ | $\$ 93,756$ | $\$ 93,756$ | $\$ 103,984$ | $\$ 93,756$ | $\$ 93,756$ | $\$ 134,118$ | $\$ 113,027$ |
| Montana | West | $\$ 108,167$ | $\$ 86,362$ | $\$ 86,018$ |  | $\$ 99,712$ |  | $\$ 104,635$ | $\$ 107,581$ | $\$ 96,971$ |
| Nevada | West | $\$ 149,573$ | $\$ 63,648$ | $\$ 102,898$ | $\$ 102,898$ | $\$ 141,086$ | $\$ 102,898$ | $\$ 121,785$ | $\$ 114,104$ |  |
| New Mexico | West | $\$ 110,000$ | $\$ 85,000$ | $\$ 85,000$ | $\$ 85,000$ | $\$ 95,000$ | $\$ 131,029$ | $\$ 125,000$ | $\$ 191,469$ | $\$ 131,029$ |
| Oregon | West | $\$ 93,600$ |  | $\$ 72,000$ | $\$ 72,000$ | $\$ 77,200$ |  | $\$ 168,651$ | $\$ 173,107$ | $\$ 136,320$ |
| Utah | West | $\$ 109,500$ | $\$ 104,000$ |  | $\$ 95,800$ | $\$ 98,500$ | $\$ 122,800$ | $\$ 129,700$ | $\$ 101,600$ | $\$ 101,600$ |
| Washington | West | $\$ 166,891$ | $\$ 93,948$ | $\$ 116,950$ | $\$ 116,950$ | $\$ 151,718$ | $\$ 158,160$ | $\$ 121,618$ | $\$ 167,511$ | $\$ 118,800$ |
| Wyoming | West | $\$ 105,000$ |  | $\$ 92,000$ | $\$ 92,000$ | $\$ 143,328$ | $\$ 92,000$ | $\$ 92,000$ | $\$ 124,207$ | $\$ 110,748$ |
| Regional Average | West | $\$ 121,491$ | $\$ 87,433$ | $\$ 98,261$ | $\$ 97,640$ | $\$ 113,929$ | $\$ 117,019$ | $\$ 130,444$ | $\$ 146,399$ | $\$ 119,305$ |

Note: Some cells were left blank due to the lack of availability of data.

## Appendix B Methods of Selecting Constitutional Officers

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm. of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| Alaska | Elected | Elected | Appointed | Appointed | Appointed | Appointed | Appointed | Appointed | Appointed |
| Arizona | Elected | Appointed | Elected | Elected | Elected | Appointed | Elected | Appointed | Appointed |
| Arkansas | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| California | Elected | Elected | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed |
| Colorado | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Connecticut | Elected | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed |
| Delaware | Elected | Elected | Appointed | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Florida | Elected | Elected | Appointed | Appointed | Elected | Elected | Appointed | Appointed | Elected |
| Georgia | Elected | Elected | Elected | Appointed | Elected | Elected | Elected | Appointed | Elected |
| Hawaii | Elected | Elected | --- | Appointed | Appointed | Appointed | Appointed | Appointed | Appointed |
| Idaho | Elected | Elected | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed |
| Illinois | Elected | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed |
| Indiana | Elected | Elected | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed |
| Iowa | Elected | Elected | Elected | Elected | Elected | N.O. | Appointed | Appointed | Elected |
| Kansas | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Kentucky | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| Louisiana | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| Maine | Elected | (0) | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Maryland | Elected | Elected | Appointed | Elected | Elected | Elected | Appointed | Appointed | Appointed |
| Massachusetts | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |

## Appendix B

## Methods of Selecting Constitutional Officers (cont'd)

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm. of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Michigan | Elected | Elected | Elected | Appointed | Elected | Appointed | Appointed | Appointed | Appointed |
| Minnesota | Elected | Elected | Elected | Appointed | Elected | Appointed | Appointed | Appointed | Appointed |
| Mississippi | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Elected |
| Missouri | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Montana | Elected | Elected | Elected | Appointed | Elected | Elected | Elected | Appointed | Appointed |
| Nebraska | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Nevada | Elected | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed |
| New Hampshire | Elected | (0) | Elected | Elected | Appointed | Appointed | Appointed | Appointed | Appointed |
| New Jersey | Elected | Elected | (a) | Appointed | Appointed | Appointed | Appointed | Appointed | Appointed |
| New Mexico | Elected | Elected | Elected | Elected | Elected | N.A. | Appointed | Appointed | Appointed |
| New York | Elected | Elected | Appointed | Appointed | Elected | Elected | Appointed | Appointed | Appointed |
| North Carolina | Elected | Elected | Elected | Elected | Elected | Appointed | Elected | Appointed | Elected |
| North Dakota | Elected | Elected | Elected | Elected | Elected | Appointed | Elected | Appointed | Elected |
| Ohio | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Oklahoma | Elected | Elected | Appointed | Elected | Elected | Appointed | Elected | Appointed | Appointed |
| Oregon | Elected | Appointed | Elected | Elected | Elected | Appointed | Elected | Appointed | Appointed |
| Pennsylvania | Elected | Elected | Appointed | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Rhode Island | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| South Carolina | Elected | Elected | Elected | Elected | Elected | Elected | Elected | Elected | Elected |
| South Dakota | Elected | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed | Appointed |

## Appendix B

## Methods of Selecting Constitutional Officers (cont'd)

| State | Governor | Lt. Governor | Secretary of <br> State | State <br> Treasurer | Attorney <br> General | Comptroller <br> General | Supt of <br> Education | Adjutant <br> General | Comm. of <br> Agriculture |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Tennessee | Elected | Elected (o) | Elected | Elected | Elected | Elected | Appointed | Appointed | Appointed |
| Texas | Elected | Elected | Appointed | Appointed | Elected | Elected | Appointed | Appointed | Elected |
| Utah | Elected | Elected | Appointed | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Vermont | Elected | Elected | Appointed | Elected | Elected | Appointed | Appointed | Appointed | Appointed |
| Virginia | Elected | Elected | Appointed | Appointed | Elected | Appointed | Appointed | Appointed | Appointed |
| Washington | Elected | Elected | Elected | Elected | Elected | Appointed | Elected | Appointed | Appointed |
| West Virginia | Elected | (o) | Elected | Elected | Elected | Elected | Appointed | Appointed | Elected |
| Wisconsin | Elected | Elected | Elected | Elected | Elected | Appointed | Elected | Appointed | Appointed |
| Wyoming | Elected | Appointed | Elected | Elected | Appointed | Elected | Elected | Appointed | Appointed |

(o) - In Maine, New Hampshire, Tennessee and West Virginia, the Presidents (or Speakers) of the Senate are next in line of succession to the Governorship
(a) - The Governor has assigned the role of Secretary of State (GS) to the Lieutenant Governor.
--- - No specific chief administrative official or agency in charge of function.
N.A. - Not available.

## HayGroup

## Appendix C Last Salary Increase

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 01/17/11 | Fluctuates** | 01/17/11 | 01/17/11 | 01/18/11 | 10/01/08 | 01/01/12 | 10/01/08 | 01/17/11 |
| Alaska | 07/01/11 | 07/12/11 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 |
| Arizona* |  |  |  |  |  |  |  |  |  |
| Arkansas* |  |  |  |  |  |  |  |  |  |
| California* |  |  |  |  |  |  |  |  |  |
| Colorado | 01/12/99 | 01/12/99 | 01/12/99 | 01/12/99 | 01/12/99 | 07/01/08 | 01/01/12 | 01/01/09 | 01/01/09 |
| Connecticut* |  |  |  |  |  |  |  |  |  |
| Delaware | 01/20/09 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 | 07/01/12 |
| Florida | 10/01/06 | 10/01/06 | 10/01/06 | 10/01/06 | 10/01/06 | 10/01/06 | 10/01/06 | 10/01/06 | 10/01/06 |
| Georgia* |  |  |  |  |  |  |  |  |  |
| Hawaii | 07/01/08 | 07/01/08 |  | 07/01/08 | 07/01/08 | 07/01/08 |  | 07/01/08 | 07/01/08 |
| Idaho | 12/25/12 | 12/25/12 | 12/25/12 | 12/25/12 | 12/25/12 | 12/25/12 | 12/25/12 | 09/02/12 | 06/10/12 |
| Illinois* |  |  |  |  |  |  |  |  |  |
| Indiana | 08/07/11 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 04/01/12 |  |
| lowa | 07/01/05 | 07/01/05 | 07/01/05 | 07/01/05 | 07/01/05 |  | 07/13/05 | 10/25/98 | 07/01/05 |
| Kansas* |  |  |  |  |  |  |  |  |  |
| Kentucky* |  |  |  |  |  |  |  |  |  |
| Louisiana | 01/14/08 | 01/14/08 | 01/14/08 | 01/14/08 | 01/14/08 |  |  |  | 01/14/08 |
| Maine* |  |  |  |  |  |  |  |  |  |
| Maryland* |  |  |  |  |  |  |  |  |  |
| Massachusetts* |  |  |  |  |  |  |  |  |  |
| Michigan* |  |  |  |  |  |  |  |  |  |

## Appendix C

 Last Salary Increase (cont'd)| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Minnesota | 01/01/98 | 01/06/03 | 01/06/03 |  | 01/06/03 |  | 08/01/00 |  | 08/01/00 |
| Mississippi | 01/01/04 | 01/01/98 | 01/01/98 | 01/01/04 | 01/01/04 | 11/01/08 | 09/01/07 | 07/01/07 | 01/01/04 |
| Missouri* |  |  |  |  |  |  |  |  |  |
| Montana | 07/01/11 | 07/11/11 | 07/01/11 |  | 07/01/11 |  | 07/01/11 | 07/11/11 | 09/27/08 |
| Nebraska | 01/04/07 | 01/04/07 | 01/04/07 | 01/04/07 | 01/04/07 | 10/29/12 | 07/01/12 | 07/01/12 | 07/01/12 |
| Nevada | 07/01/09 | 07/01/09 | 07/01/09 | 07/01/09 | 07/01/09 | 07/01/12 | 07/01/12 | 07/01/12 |  |
| New Hampshire* |  |  |  |  |  |  |  |  |  |
| New Jersey* |  |  |  |  |  |  |  |  |  |
| New Mexico* |  |  |  |  |  |  |  |  |  |
| New York* |  |  |  |  |  |  |  |  |  |
| North Carolina* |  |  |  |  |  |  |  |  |  |
| North Dakota* |  |  |  |  |  |  |  |  |  |
| Ohio | 01/01/08 | 01/01/08 | 01/01/08 | 01/01/08 | 01/01/08 | 07/01/08 | 07/01/08 | 07/01/08 | 07/01/08 |
| Oklahoma* |  |  |  |  |  |  |  |  |  |
| Oregon* |  |  |  |  |  |  |  |  |  |
| Pennsylvania | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 | 01/01/12 |
| Rhode Island* |  |  |  |  |  |  |  |  |  |
| South Carolina | 07/01/94 | 07/01/94 | 07/01/94 | 07/01/94 | 07/01/94 | 07/01/94 | 07/01/94 | 07/01/94 | 07/01/94 |

## Appendix C <br> Last Salary Increase (cont'd)

| State | Governor | Lt. <br> Governor | Secretary <br> of State | State <br> Treasurer | Attorney <br> General | Comptroller <br> General | Supt of <br> Education | Adjutant <br> General | Comm of <br> Agriculture |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| South Dakota |  |  |  |  |  |  |  |  |  |
| Tennessee | $07 / 01 / 12$ | $11 / 06 / 12$ | $07 / 01 / 12$ | $07 / 01 / 12$ | $07 / 01 / 12$ | $07 / 01 / 12$ | $07 / 01 / 12$ | $07 / 01 / 12$ | $07 / 01 / 12$ |
| Texas |  |  |  |  |  |  |  |  |  |
| Utah | $06 / 28 / 08$ | $06 / 28 / 08$ | $06 / 28 / 08$ | $06 / 26 / 08$ | $06 / 26 / 08$ | $06 / 28 / 08$ | $06 / 28 / 08$ | $06 / 28 / 08$ | $06 / 28 / 08$ |
| Vermont ${ }^{*}$ |  |  |  |  |  |  |  |  |  |
| Virginia | $01 / 16 / 10$ | $01 / 16 / 06$ |  | $06 / 25 / 11$ | $01 / 16 / 10$ | $06 / 25 / 11$ | $06 / 25 / 11$ | $07 / 14 / 10$ | $05 / 01 / 10$ |
| Washington | $09 / 01 / 08$ | $09 / 01 / 08$ | $09 / 01 / 08$ | $09 / 01 / 08$ | $09 / 01 / 08$ | $09 / 01 / 08$ | $09 / 01 / 08$ | $09 / 01 / 08$ | $09 / 01 / 08$ |
| West Virginia | $01 / 01 / 09$ | $01 / 01 / 09$ | $01 / 01 / 09$ | $01 / 01 / 09$ | $01 / 01 / 09$ | $01 / 01 / 09$ | $07 / 01 / 06$ | $03 / 18 / 11$ | $01 / 01 / 09$ |
| Wisconsin ${ }^{*}$ |  |  |  |  |  |  |  |  |  |
| Wyoming | $01 / 01 / 03$ |  | $01 / 01 / 03$ | $01 / 01 / 03$ | $12 / 27 / 10$ | $01 / 01 / 03$ | $01 / 01 / 03$ |  | $07 / 01 / 11$ |

*- States that did not participate in the survey
** - Lt. Governor salary for the State of Alabama fluctuates each year
Note - For the participating states, blank cells represent cases where the information was not provided by respondents

## Appendix D

## Basis for Salary Change

| State | Cost of Living | Legislation | Other |
| :---: | :---: | :---: | :---: |
| Alabama | X |  |  |
| Alaska | X |  | State Officers Compensation Commission |
| Arizona* |  |  |  |
| Arkansas* |  |  |  |
| California* |  |  |  |
| Colorado |  | X |  |
| Connecticut* |  |  |  |
| Delaware |  | X |  |
| Florida |  | X |  |
| Georgia* |  |  |  |
| Hawaii |  |  | Compensation Commission |
| Idaho |  | X |  |
| Illinois* |  |  |  |
| Indiana |  | X |  |
| Iowa |  | X |  |
| Kansas* |  |  |  |
| Kentucky* |  |  |  |
| Louisiana |  | X |  |
| Maine* |  |  |  |
| Maryland* |  |  |  |
| Massachusetts* |  |  |  |

## Appendix D

## Basis for Salary Change (cont'd)

| State | Cost of Living | Legislation | Other |
| :---: | :---: | :---: | :---: |
| Michigan* |  |  |  |
| Minnesota |  | X |  |
| Mississippi |  | X |  |
| Missouri* |  |  |  |
| Montana |  | X |  |
| Nebraska | X | X |  |
| Nevada |  | X |  |
| New Hampshire* |  |  |  |
| New Jersey* |  |  |  |
| New Mexico* |  |  |  |
| New York* |  |  |  |
| North Carolina* |  |  |  |
| North Dakota* |  |  |  |
| Ohio |  | X |  |
| Oklahoma* |  |  |  |
| Oregon* |  |  |  |
| Pennsylvania | X |  |  |
| Rhode Island* |  |  |  |

## Appendix D

## Basis for Salary Change (cont'd)

| State | Cost of <br> Living | Legislation |  |
| :--- | :---: | :---: | :---: |
| South Carolina |  | X |  |
| South Dakota* |  |  |  |
| Tennessee |  | X |  |
| Texas* |  |  |  |
| Utah |  | X |  |
| Vermont* |  |  |  |
| Virginia |  |  | Retirement Plan (VRS1 Plan 1) |
| Washington |  |  | Market competitiveness |
| West Virginia |  | X |  |
| Wisconsin* |  |  |  |
| Wyoming |  | X |  |

*- States that did not participate in the survey

## Appendix E Other Issues

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | House, Car | Car, Cellphone | Car, Cellphone | Car, Cellphone | Car, Cellphone | Cellphone | Car, Cellphone | Car, Cellphone | Car, Cellphone |
| Alaska | House, Car \& cell phone | State vehicle \& cell phone | Cell phone allowance - \$45 | Cell phone <br> allowance - \$45 | Cell phone allowance - \$45 | Cell phone allowance - \$45 | Cell phone allowance - \$45 | Cell phone allowance - \$45 | Cell phone allowance - \$45 |
| Arizona* | Car |  |  |  |  |  |  |  |  |
| Arkansas* | House, Car |  |  |  |  |  |  |  |  |
| California* | Car, Travel Allowance |  |  |  |  |  |  |  |  |
| Colorado* | Car, Travel Allowance |  |  |  |  |  |  |  |  |
| Connecticut* | Car |  |  |  |  |  |  |  |  |
| Delaware | House, Car, Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone |
| Florida* | House, Car |  |  |  |  |  |  |  |  |
| Georgia* | House, Car |  |  |  |  |  |  |  |  |
| Hawaii | House, Car; Part-Time Housekeeper | None | None | None | None | None | None | None | None |
| Idaho* | Car, Phone, Travel |  |  |  |  |  |  |  |  |
| Illinois* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Indiana | House, Car, Cell Phone, Security | \$12,000 <br> Housing, Auto, Cell Phone | \$12,000 Housing, Auto, Cell Phone | \$12,000 Housing, <br> Auto, Cell <br> Phone | \$12,000 Housing, Auto, Cell Phone | \$12,000 <br> Housing, Auto, Cell Phone | \$12,000 Housing, Auto, Cell Phone | Auto, Cell <br> Phone, General Officer Man Days | Cell Phone |
| lowa | House, Car, Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | None | Cell Phone | Cell Phone | Cell Phone |

* Used the 2012 Book of States to obtain the Governor's fringe benefit information. Information for other positions not available.


## Appendix E Other Issues (cont'd)

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kansas* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Kentucky* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Louisiana* | House, Car |  |  |  |  |  |  |  |  |
| Maine* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Maryland* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Massachusetts* | Car, Travel Allowance |  |  |  |  |  |  |  |  |
| Michigan* | Car |  |  |  |  |  |  |  |  |
| Minnesota* | House, Car |  |  |  |  |  |  |  |  |
| Mississippi | House, Car | None | None | None | None | Cell Phone | None | Car Allowance | None |
| Missouri* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Montana | House | None | None | None | None | None | None | None | None |
| Nebraska | House | None | None | None | None | None | None | None | None |
| Nevada* | House, Car, Travel |  |  |  |  |  |  |  |  |
| New Hampshire* | House, Car, Travel |  |  |  |  |  |  |  |  |
| New Jersey* | House, Car |  |  |  |  |  |  |  |  |
| New Mexico* | House, Car |  |  |  |  |  |  |  |  |
| New York ${ }^{\text {* }}$ | House, Car |  |  |  |  |  |  |  |  |
| North Carolina* | House, Car, Travel |  |  |  |  |  |  |  |  |
| North Dakota* | House, Car |  |  |  |  |  |  |  |  |
| Ohio* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Oklahoma* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Oregon* | House, Car, Travel |  |  |  |  |  |  |  |  |

* Used the 2012 Book of States to obtain the Governor's fringe benefit information. Information for other positions not available.


## Appendix E <br> Other Issues (cont'd)

| State | Governor | Lt. Governor | Secretary of State | State Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pennsylvania* | House, Car |  |  |  |  |  |  |  |  |
| Rhode Island* | House, Car |  |  |  |  |  |  |  |  |
| South Carolina | House, Car | Car | Car | Car | Car | Car | Car | Car | Car |
| South Dakota* | House, Car |  |  |  |  |  |  |  |  |
| Tennessee | House, Car, Cell <br> Phone, Travel <br> Allowance | Cell Phone, Free parking in State Garage, car | Cell Phone, Free <br> parking in State <br> Garage, Car | Cell Phone, Free parking in State Garage, car | Cell Phone, Free parking in State Garage, Car | Cell Phone, Free parking in State Garage, car | Cell Phone, Free parking, car | Cell Phone, Free <br> Parking, car | Cell Phone, Free <br> Parking, car |
| Texas* |  |  |  |  |  |  |  |  |  |
| Utah | House, Car, Cell Phone, House \& Security Staff, Car, Retirement \& Life Insurance | Car, <br>  <br> Life Insurance | None | Car, Retirement <br> \& Life Insurance | Car, Retirement \& Life Insurance | None | None | None | None |
| Vermont* | Car, Travel Allowance |  |  |  |  |  |  |  |  |
| Virginia | House, Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone | Cell Phone |
| Washington* | House, Car, Travel |  |  |  |  |  |  |  |  |
| West Virginia* | House, Car, Travel |  |  |  |  |  |  |  |  |
| Wisconsin* | House, Car |  |  |  |  |  |  |  |  |
| Wyoming* | House, Car |  |  |  |  |  |  |  |  |

* Used the 2012 Book of States to obtain the Governor's fringe benefit information. Information for other positions not available.


## Appendix F <br> Act 278 of the 2012 Legislative Session

SECTION 71. The Human Resources Division of the State Budget and Control Board, or its successor, shall conduct a study to determine an appropriate level of compensation for statewide constitutional officers and members of the General Assembly and make a report with any recommendations for salary adjustments to the General Assembly no later than January 15, 2013.

## Appendix G

## Section 1-1-1210 of the SC Code of Laws

SECTION 1-1-1210. Annual salaries of certain state officers.
The annual salaries of the state officers listed below are:
Governor \$98,000
Lieutenant Governor \$43,000
Secretary of State $\$ 85,000$
State Treasurer \$85,000
Attorney General \$85,000
Comptroller General \$85,000
Superintendent of Education \$85,000
Adjutant General \$85,000
Commissioner of Agriculture \$85,000

- These salaries must be increased by two percent on July 1, 1991, and on July first of each succeeding year through July 1, 1994.
- A state officer whose salary is provided in this section may not receive compensation for ex officio service on any state board, committee, or commission.


## Appendix H <br> Comparison of Responsibilities of Constitutional Officers

## Secretary of State

- The role of South Carolina's Secretary of State in the enforcement of the Solicitation of Charitable Funds Act includes registering the charitable organizations, oversight of an internal investigations unit, and working closely with law enforcement in the State to enforce the law. The states that do register the charitable organizations (West Virginia, North Carolina, and Tennessee) do not investigate or take legal action.
- South Carolina's Secretary of State administers the Scrooges and Angels public service campaign which is unique to our state.
- South Carolina's Secretary of State has responsibility for the actual processing and issuing of time sensitive cable franchise authorizations for entities statewide. Only North Carolina has a similar role, but they have less authority and responsibility.
- SC's Secretary of State works closely with the South Carolina Business One Stop project which allows citizens to start new businesses in SC on-line. Other states are looking at SC to replicate this project.
- Several states handle elections in the Secretary of State's Office, but South Carolina does not.
- The Hay Group recommends that this job is a reasonable match with not more than a $15 \%$ discernable difference.
- The regional average remains $\$ 98,530$.


## Adjutant General

- The qualifications for South Carolina's Adjutant General require that the individual be a resident of the State and a registered voter. Other Southeastern States have a minimum Federal Recognition requirement as follows:

| Alabama | Officer |
| :--- | :--- |
| Arkansas | Major |
| Florida | Colonel |
| Georgia | Major |
| Kentucky | Lt. Colonel |
| Louisiana | Colonel |
| Mississippi | Colonel |
| North Carolina | No response |
| Oklahoma | Major |
| Tennessee | No response |
| Texas | Major |
| Virginia | Major |
| West Virginia | Major |

## Appendix H <br> Comparison of Responsibilities of Constitutional Officers (cont'd)

- Twenty-six states have Emergency Management Divisions under the Adjutant General. South Carolina's Adjutant General position has this responsibility.
- While all of the other Southeastern States require a military ranking as a job requirement, South Carolina does not. However, the Hay Group recommends that the jobs be considered comparable since the knowledge and experience to effectively perform the job can be acquired through nonmilitary specific endeavors.
- The regional average remains $\$ 109,981$.


## Commissioner of Agriculture

- The Commissioner of Agriculture in all Southern states has the same general scope of responsibilities. The Commissioner's responsibility is to promote and nurture the growth and development of agricultural commerce in their respective states. In most states in the southern region, agriculture is either the number one or number two industry. The southern states work together on developing exports business for agriculture through an organization called SUSTA (Southern United States Trade Association). Currently, the South Carolina Commissioner serves as secretary/treasurer of SUSTA.
- In most states, the Agriculture Commissioner has a degree of responsibility regarding consumer safety issues. In some states, the state veterinarian is housed in the commissioner's office. In others such as South Carolina, responsibilities include inspection and regulation of in-state food manufacturing sold within the state's borders.
- The Department of Agriculture in each state listed has responsibility for enforcement of regulations pertaining to weights and measures laws
- One can conclude that the states compared are similar, and that the variation would probably be limited to regulatory situations.
- The Hay Group recommends that the jobs are all comparable
- The regional average remains $\$ 96,021$.


## Superintendent of Education

The State Superintendent of Education is very similar in scope and level of responsibilities among the states in the region. There are exceptions in two states:

- North Carolina - In North Carolina, the State Board of Education has the authority to delegate specific responsibilities to the State Superintendent of Public Instruction. As such, the specific responsibilities of the Superintendent may change from time to time, due to the specific authority and responsibilities which may be delegated to him/her by the State Board of Education.
- Florida - In Florida, the Commissioner of Education is responsible for K-20 education, which encompasses higher education institutions in addition to K-12 public schools. Chancellors of the higher education institutions report to the Commissioner of Education.


## Appendix H <br> Comparison of Responsibilities of Constitutional Officers (cont'd)

- The Hay Group recommends that the jobs all be considered comparable with the exception of Florida.
- The regional average without Florida is $\$ 149,775$.


## Comptroller General

- South Carolina's Comptroller General lists twelve major areas of responsibility, including the unique role of serving on the Budget and Control Board
- States most similar to South Carolina as compared to these responsibilities are Florida with 11 common responsibilities, and Oklahoma and Texas which share 10 of the key areas. Tennessee and Virginia each are responsible for 9 of the listed areas.
- Arkansas, Georgia, and Louisiana are less similar to South Carolina with three or less job responsibilities in common.
- The remaining states (Alabama, Kentucky, Mississippi, North Carolina, and West Virginia) range from 4 to 7 similar responsibilities of the 12 key areas.
- The Hay Group recommends that Florida, North Carolina, Oklahoma, Tennessee, Texas, and Virginia be considered reasonable matches.
- The average based on the recommendation from the Hay Group is $\$ 111,611$.


## Attorney General

- SC's Attorney General serves as the Securities Commissioner for the State. Four other states have this same responsibility. They include New York, New Jersey, Delaware and Maryland. The average salary for these states is $\$ 129,221$
- The Hay Group recommends that the Southeastern States be used as the minimal comparable group.
- The average regional salary remains $\$ 108,621$.

State Treasurer

- SC's State Treasurer has additional duties including investment responsibilities particularly for Retirement Funds, the investment of the Local Government Investment Pool, the Unclaimed Property Fund and administration of both college Savings Plans. This role is serves as chairman of the State Board for Financial Institutions.
- According to the SC State Treasurer's Office, the best comparisons are North Carolina, Georgia, and Tennessee since those Treasurers also invest retirement funds.
- The Hay Group recommends that the specific comparisons listed above are appropriate matches.
- The adjusted regional average based on identified comparables is $\$ 115,571$


## HayGroup

## Appendix I

## Constitutional Officers with COLA Adjustments

| Contitutional Officer | Current <br> Salary | Salary w/ 2\% COLA since <br> 1994 | Salary w/ 2\% COLA <br> comparable to Executives <br> Nationally since 2004 |
| :--- | ---: | :--- | :--- |
| Governor | $\$ 106,078$ | $\$ 151,506$ | $\$ 164,385$ |
| Lt. Governor | $\$ 46,545$ | $\$ 66,478$ | $\$ 72,129$ |
| Secretary of State | $\$ 92,007$ | $\$ 131,409$ | $\$ 142,580$ |
| State Treasurer | $\$ 92,007$ | $\$ 131,409$ | $\$ 142,580$ |
| Attorney General | $\$ 92,007$ | $\$ 131,409$ | $\$ 142,580$ |
| Comptroller General | $\$ 92,007$ | $\$ 131,409$ | $\$ 142,580$ |
| Supt of Education | $\$ 92,007$ | $\$ 131,409$ | $\$ 142,580$ |
| Adjutant General | $\$ 92,007$ | $\$ 131,409$ | $\$ 142,580$ |
| Comm of Agriculture | $\$ 92,007$ | $\$ 131,409$ | $\$ 142,580$ |

## Appendix J

## COLA Adjustments

## COLA Adjustments for 1990 through 2012

| 1990 | 0.054 | 2002 | 0.014 |  |  |
| :---: | ---: | ---: | ---: | :---: | :---: |
| 1991 | 0.037 | 2003 | 0.021 |  |  |
| 1992 | 0.03 | 2004 | 0.027 |  |  |
| 1993 | 0.026 | 2005 | 0.041 |  |  |
| 1994 | 0.028 | 2006 | 0.033 |  |  |
| 1995 | 0.026 | 2007 | 0.023 |  |  |
| 1996 | 0.029 | 2008 | 0.058 |  |  |
| 1997 | 0.021 | 2009 | 0 |  |  |
| 1998 | 0.013 | 2010 | 0 |  |  |
| 1999 | 0.025 | 2011 | 0.036 |  |  |
| 2000 | 0.035 | 2012 | 0.017 |  |  |
| 2001 | 0.026 |  |  |  |  |


| Lt. Gov - | 1995 | $\$ 47,755$ | 2004 | $\$ 58,819$ |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 46,545$ | 1996 | $\$ 49,140$ | 2005 | $\$ 61,230$ |
|  | 1997 | $\$ 50,172$ | 2006 | $\$ 63,251$ |
|  | 1998 | $\$ 50,824$ | 2007 | $\$ 64,706$ |
|  | 1999 | $\$ 52,095$ | 2008 | $\$ 68,459$ |
| 2000 | $\$ 53,918$ | 2009 | $\$ 68,459$ |  |
| 2001 | $\$ 55,320$ | 2010 | $\$ 68,459$ |  |
| 2002 | $\$ 56,095$ | 2011 | $\$ 70,923$ |  |
| 2003 | $\$ 57,273$ | $\mathbf{2 0 1 2}$ | $\$ 72,129$ |  |

Constitutional Officer Salaries since 1994:
Governor - \$106,078
Lieutenant Governor - \$46,545
All others - \$92,007

| Gov -$\$ 106,078$ | 1995 | \$108,836 | 2004 | \$134,051 |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | \$111,992 | 2005 | \$139,547 |
|  | 1997 | \$114,344 | 2006 | \$144,152 |
|  | 1998 | \$115,831 | 2007 | \$147,467 |
|  | 1999 | \$118,726 | 2008 | \$156,020 |
|  | 2000 | \$122,882 | 2009 | \$156,020 |
|  | 2001 | \$126,077 | 2010 | \$156,020 |
|  | 2002 | \$127,842 | 2011 | \$161,637 |
|  | 2003 | \$130,526 | 2012 | \$164,385 |


| Others -  <br> $\$ 92,007$ 1995 | $\$ 94,399$ | 2004 | $\$ 116,269$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | $\$ 97,137$ | 2005 | $\$ 121,036$ |
|  | 1997 | $\$ 99,177$ | 2006 | $\$ 125,030$ |
|  | 1998 | $\$ 100,466$ | 2007 | $\$ 127,906$ |
|  | 1999 | $\$ 102,978$ | 2008 | $\$ 135,325$ |
| 2000 | $\$ 106,582$ | 2009 | $\$ 135,325$ |  |
| 2001 | $\$ 109,353$ | 2010 | $\$ 135,325$ |  |
| 2002 | $\$ 110,884$ | 2011 | $\$ 140,196$ |  |
| 2003 | $\$ 113,212$ | $\mathbf{2 0 1 2}$ | $\$ 142,580$ |  |

Note: COLA adjustments shown are national and provided by Federal government.

## Appendix K Normative Market Data by Population

Normative Market Data by Population - Constitutional Officers

| State | 2011 <br> Population | Governor | Lt. Governor | Secretary of State | Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 4,802,740 | \$120,936 | \$70,999 | \$85,248 | \$85,248 | \$162,003 | \$131,633 | \$198,000 | \$91,014 | \$84,655 |
| Arkansas | 2,937,979 | \$86,890 | \$42,219 | \$54,594 | \$54,594 | \$72,794 |  | \$224,400 |  |  |
| Florida | 19,057,542 | \$130,273 | \$124,851 | \$140,005 | \$100,006 | \$128,972 | \$128,972 | \$274,997 | \$157,248 | \$128,972 |
| Georgia | 9,815,210 | \$139,339 | \$91,609 | \$123,636 | \$130,927 | \$137,791 |  |  |  |  |
| Kentucky | 4,369,356 | \$151,643 | \$108,720 | \$108,720 | \$108,720 | \$108,720 |  | \$225,000 |  |  |
| Louisiana | 4,574,836 | \$130,000 | \$115,003 | \$115,000 | \$115,000 | \$115,000 | \$204,401 | \$275,000 | \$187,345 | \$115,000 |
| Mississippi | 2,978,512 | \$122,160 | \$60,000 | \$90,000 | \$90,000 | \$108,960 | \$140,173 | \$276,412 | \$124,442 | \$90,000 |
| North Carolina | 9,656,401 | \$139,590 | \$123,198 | \$123,198 | \$123,198 | \$123,198 |  | \$123,198 |  |  |
| Oklahoma | 3,791,508 | \$147,000 | \$114,713 | \$94,500 | \$114,713 | \$132,850 |  | \$124,373 |  |  |
| South Carolina - Actual | 4,679,230 | \$106,078 | \$46,545 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 |
| Tennessee | 6,403,353 | \$178,356 | \$60,609 | \$187,452 | \$187,452 | \$173,352 | \$173,352 | \$208,284 | \$156,216 | \$156,216 |
| Texas | 25,674,681 | \$150,000 |  | \$125,880 | \$150,000 | \$150,000 | \$150,000 | \$182,907 | \$140,120 | \$137,500 |
| Virginia | 8,096,604 | \$175,000 | \$36,321 |  | \$152,249 | \$150,000 | \$140,671 | \$175,467 | \$132,890 | \$120,000 |
| West Virginia | 1,855,364 | \$150,000 |  | \$95,000 | \$95,000 | \$95,000 | \$95,000 | \$175,000 | \$125,000 | \$95,000 |


| Slope | 0.000731 | 0.0031668 | 0.0020199 | 0.0018999 | 0.00170118 | 0.000463843 | 0.00059057 | 0.0009961 | 0.001737781 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 131987.6 | 61479.725 | 94772.859 | 99471.949 | 111838.612 | 135552.4708 | 192050.049 | 125385.1 | 98176.61891 |
| R2 | $4 \%$ | $18 \%$ | $20 \%$ | $15 \%$ | $16 \%$ | $1 \%$ | $0 \%$ | $7 \%$ | $33 \%$ |

Note: Some cells were left blank due to the lack of availability of data.

## Appendix K Normative Market Data by Population (cont'd)

| Normative Market Data by Population - Constitutional Officers |
| :--- |


| State | 2011 <br> Population | Governor | Lt. Governor | Secretary of State | Treasurer | Attorney General | Comptroller General | Supt of Education | Adjutant General | Comm of Agriculture |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| South Carolina - Actual | 4,679,230 | \$106,078 | \$46,545 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 | \$92,007 |
| South Carolina - By Population |  | \$135,407 | \$76,298 | \$104,224 | \$108,362 | \$119,799 | \$137,723 | \$194,813 | \$130,046 | \$106,308 |
| National Average |  | \$132,729 | \$96,506 | \$104,596 | \$108,673 | \$125,202 | \$125,603 | \$159,584 | \$135,531 | \$116,214 |
| National Median |  | \$132,047 | \$93,948 | \$101,056 | \$104,364 | \$119,818 | \$130,001 | \$151,127 | \$134,118 | \$116,001 |
| Regional Average |  | \$137,662 | \$94,590 | \$110,403 | \$114,222 | \$125,046 | \$139,579 | \$196,542 | \$134,031 | \$113,261 |
| Regional Median |  | \$139,465 | \$108,720 | \$108,720 | \$111,717 | \$126,085 | \$140,173 | \$198,000 | \$132,890 | \$115,000 |

OBSERVATIONS: We attempted to normalize the data by regressing the State population by the specific pay for each Constitutional Officer and to also calculate the Median of the data. The statistical regression generated a formula for each position that generates a pay level when you plug in any particular State's population.

While the normalized data suggests that, in some cases South Carolina is more competitive and in some cases about the same or less competitive, the R-squared statistic generated from the regression suggests that there is very little correlation between State population and how each pays its Constitutional Officers. For example, if the R-squared statistic is $4 \%$. This implies that only $4 \%$ of the difference in pay among Constitutional Officers from different States is due to population. As a comparison, we typically view $70 \%$ as the threshold for an R-squared that reasonably predicts pay.

## Appendix L <br> Relative Cost of Living - Southern States

| Cost of Living Differentials <br> Versus U.S. National Average |  |
| :--- | :--- |
|  | COST OF LIVING * |
| State | $105.1 \%$ |
| VA | $103.9 \%$ |
| FL | $102.1 \%$ |
| NC | $101.7 \%$ |
| SC | $101.2 \%$ |
| GA | $98.7 \%$ |
| LA | $98.1 \%$ |
| MS | $97.5 \%$ |
| AL | $97.2 \%$ |
| WV | $96.6 \%$ |
| TX | $96.4 \%$ |
| KY | $96.0 \%$ |
| AK | $95.1 \%$ |
| OK | $93.7 \%$ |
| TN | $98.8 \%$ |
| Regional Average | $97.8 \%$ |
| Regional Median |  |

* Based on a \$100,000 base salary.

Note: Data effective October 1, 2012.

OBSERVATIONS: For the Constitutional Officers, we used $\$ 100,000$ as the base salary level to gauge the cost-of-living differential. The database we used, Economic Research Institute, requires a salary level to calculate the differentials. Even though the General Assembly members are paid much less than this, we would still consider them executive-level jobs.

For executive-level jobs, Hay Group typically only recognizes a handful of significantly high cost-of-living geographies -- including New York City, Washington DC, Los Angeles, San Francisco, Chicago. Otherwise, the cost-of-living premium tends to subside, or be nominal, from one geography to the next for executive-level jobs. Also, the premium tends to subside the higher the dollar levels.

With this information, you could apply the differentials to the data to try and get a more precise comparison, but you would still have the issue of a very low statistical correlation between size of state and Constitutional Officer pay.

