



January 9, 2013

Emily E. Heatwole
South Carolina House of Representatives
Ways and Means Committee -Budget Analyst
525 Blatt Building
Columbia, South Carolina 29201

Dear Ms. Heatwole,

Durham School Services is very interested in assisting the State of South Carolina in weighing the benefits of the decentralization of student transportation. We are pleased to have been invited to provide the School Transportation Decentralization Study Committee a cost analysis for Pickens, Williamsburg and Richland 2 school districts.

We have reviewed the data provided to us by the Committee for the above referenced school districts. Even though the maintenance shop data seems to be incomplete, we are confident given the amount of money being spent on the school buses on a per diem basis, we can deliver bus and maintenance services to those districts at a cost equal to or lower than the current state and local expenditures. In addition, we will be able to phase in newer buses over a three-year period to replace existing fleets without adding cost as compared to the total amount being spent today.

We can provide a complete cost analysis after further consultation with the individual school districts. Each school district has a unique student transportation system, and we can more accurately project our cost of operations with additional information. We would be happy to work with the school districts mentioned above, or any other school district in South Carolina, to provide a cost analysis as requested.

Durham School Services is confident that based on the criteria outlined in your December 13 email, we can certainly provide safe, cost effective daily transportation, as we have demonstrated at our current South Carolina operations in Charleston, Beaufort and Dorchester Two.

We have a vested interest in South Carolina and we look forward to having the opportunity to create a mutually beneficial partnership with the State and school districts in South Carolina.

Respectfully,

Keith F. Galloway
Director of Business Development