## **Basic Information Checklist**

Agency Responding	South Carolina Department of Agriculture
Date of Submission	10/27/2017

(1) If information on each of the following topics below is not available on the agency's website, please enter "Not available on agency website, see agency's Program Evaluation Report." If the information is available on the agency's website, please provide the link to the page on the agency's website where each can be found.

History	agriculture.sc.gov
Governing Body	agriculture.sc.gov
Internal Audit Process	Not Available on agency website, see agency Program Evaluation Report
Contact this Agency	agriculture.sc.gov

(2) Is the information the agency has on its website (or submitted in its Program Evaluation Report, if not on the agency's website) related to each of the following topics up to date as of the date this Annual RFI is submitted? (Y/N)

History	Yes	
Governing Body	Yes	
Internal Audit Process	Yes	
Contact this Agency	Yes	

(3) If the agency answered No to any of the items in question two, please either (1) enter "See emailed document," and submit a Word document with complete, up to date, information so the Oversight Committee can post it on the Oversight webpage; or (2) enter the date the information will be updated on the agency's website.

History	
Governing Body	
Internal Audit Process	
Contact this Agency	

Agency Responding	South Carolina Department of Agriculture
Date of Submission	10/27/2017

Mission: To promote and nurture the growth and development of South Carolina's agriculture industry and its related businesses while assuring the safety and security of the buying public.

Legal Basis: Act No. 104 of 1879

Yalion: For the State's economy to grow and prosper, providing everyone, producers and consumers, opportunities to enjoy the benefits of agriculture.

Legal Basis: SC Code of Laws 46-3-10

201	6-17	2017-18				
Total # of FTEs available / Total # filled	Total amount Appropriated and Authorized		Total amount Appropriated and Authorized			
Available: 138.00 Filled: 123.65	\$ 18,320,016	Available: 138.00 Filled: 117.00	\$ 22,175,663			

Amount of remaining Amount remaining

			\$ 640,985	1	\$ 1,000,000	-				
7017 40 6		20	16-17	2017-	18	1				
2017-18 Comprehensive Strategic Plan Part and Description (e.g., Goal 1 - Insert Goal 1; Strategy 1 1 - Insert Strategy 1.1; Objective 1.1.1 - Insert Objective 1.1.1)	Intended Public Benefit/Outcome: (Ex. Outcome = incidents decrease and public perceives that the road is safer)	# of FTE equivalents utilized	Total amount spent	# of FTE equivalents planned to utilize	Total amount budgeted	Associated Performance Measures	Associated Organizational Unit(s)	Responsible Employee Name & Time staff member has been responsible for the goal or objective (e.g. John Doc (responsible less than 3 years) or Jane Doc (responsible more than 3 years))	Does this person have input into the budget for this goal, strategy or objective? (Y/N)	Partner(s), by segment, the agency works with to achieve the objective (Federal Government; State Government; Higher Education Institute; K-12 Education Institute; Private Business; Non-Profit Entity; Individual; or Other)
Goal 1: Improve agency operational readiness and workforce development	a section	1,05,0	-		Y-5.	THE WHITE IS	Agency Operations	Aaron Wood (more than 3 years)	Yes	Federal, State, Private Business, Non-profit, Higher Education
Strategy 1.1: Prioritize and deploy Information Technology ITI products and services	Evaluate new technology products and services and implement based on cost/benefit analyses						Information Technology	Rhonda Moore (less than 3 years)	Yes	Institute Federal, State
Objective 1.1.1 - Inventory and establish a replacement schedule for all agency IT equilibrium.	Agency employees provide better customer	1	89,528	1	78,986		Information Technology	Rhonda Moore (less than 3	Yes	Federal, State
Objective $1.1.2$ - See that 100% of appropriate staff complete an annual information security awareness training	Ensure that data is secure and handled appropriately	0.5	44,764	0.5	39,493	Percent of computer-using staff that complete annual information security	Information Technology	years) Rhonda Moore (less than 3 years)	Yes	Federal, State
Objective 1.1.3 - Triage and acknowledge helpdesk tickets within 24 hours; provide deskton support to all arency users Objective 1.1.4 - Work with Division of Information Security (DIS) to develop and	Agency employees provide better customer service and are more productive	1.25	111,910	1.25	98,732	awareness training	Information Technology	Rhonda Moore (less than 3	Yes	Federal, State
imclement INFOSEC policies Strategy 1.2- Recruit and retain highly qualified and motivated employees	Ensure that data is secure and handled appropriately Better serve toxpayers	0.5	44,764	0.5	39,493		Information Technology	years) Rhonda Moore (less than 3 years)	Yes	Federal, State
Objection 1.3.1 Perferent all estimated as 1.						Percent of supervisors receiving supervisors skills training/personal development plan	Hurman Resource Development	Kathleen Pierce (more than 3 years)	Yes	Federal, State, Higher Education Institute
Objective 1.2.1 - Perform all actions related to personnel (i.e.: E-Verify, SCEIS, NeoGov, EPMS, Insurance, Retirement, documentation) within required timeframes 13-20 days 1-8 outbried in procedures and laws	Agency employees provide better customer service and are more productive	2.75	246,201	2.75	217,211		Humari Resource Development	Kathleen Pierce (more than 3 years)	Yes	Federal, State
mprovement	agency constituents	0.25	22,382	0.25	19,746		Human Resource Development	Kathleen Pierce (more than 3 years)	Yes	Federal, State
Objective 1.2.3 - Complete planning stage documents by 1 March each year for all existing employees and within 1 month of new hires	Agency employées provide better customer service and are more productive	0.25	22,382	0.25		Percent of planning stage documents completed within 2 months of the calendar year for existing employees and within 1	Human Resource Development / All supervisors	Kathleen Pierce (more than 3 years); All supervisors	Yes	Federal, State
	Agency employees provide better customer service and are more productive	0.25	22,382	0.25	19,746	month of hiring new employees	Human Resource Development / All supervisors	Kathleen Pierce (more than 3 years) / All supervisors	Yes	Federal, State
progressive discipline policy	Agency employees provide better customer service and are more productive	0.5	44,764	0.5	39,493		Human Resource Development	Kathleen Pierce (more than 3 years)	Yes	Federal, State
Strategy 1.3- Improve financial reporting and business procedures	Assist agency managers in making better decisions						Administration	Carla Undler (more than 3	Yes	State
Objective 1.3.1-Provide monthly financial reports to division directors and program taff	Agency employees provide better customer service and are more productive	0.5	44,764	0.5	39,493		Administration		Yes	State
Objective 1.3.2 - Ensure compilance with procurement code, enhance procedural movifedite, and diversify venifor fool  Dejective 1.3.3 - Update fleet vehicle and equipment inventory and complete	revenue (unds	0.75	67,146		59,239		Administration	years) Caria Lindler (more than 3	Yes	State, Private Business
eports monthin assess needs and establish an annual replacement plan Dijective 1.3.4 - Set up purchase orders, post payments received, and process	improve stewardship of appropriated and revenue unds improve stewardship of appropriated and	2.25	89,528 201,437		78,986		Administration	1-0-01	Yes	State
nvoices within 2 weeks of receipt  Strategy 1.4 Set, execute and monitor a strategic plan towards accomplishing the	Feer employee knows how they contribute to		201,437	2.23	177,718		Administration	years)		State
	the durincy mission Agency employees provide better customer	0.5	44,764	0.75	59,239			Cristina Conway (less than 3 years		State, Private Business
through staff meetings, notifications, event attendance, and leading the communications committee	service and are more productive				23,633		/ Public Information	Cristina Conway (less than 3 years	Yes	

## Comprehensive Strategic Plan Summary

Objective 1.4.2- Respond to constituent contacts within 3 business days of receipt	Provide unbiased information to improve public safety, educate producers and consumers, and	0.5 44,764	0.5 39,493		various	various		
	facilitate the exchange of agricultural goods and services							
Objective 1.4.3- Brief Commissioner Weathers daily regarding his schedule, pertinent industry issues, employee news, and constituent contacts; represent Commissioner Weathers at meetings, seminars, and events	Agency employees provide better customer service and are more productive	1 89,528	1.25 98,732		Office of the Commissioner	Cristina Conway (less than 3 years	Yes	
Objective 1.4.4- Provide technical assistance as requested, during audits of farm aid fund recipients.	Ensure form aid funds are utilized as directed by the General Assembly	1.25 111,910	0.25 19,746		Marketing & Promotions	Chad Truesdale (less than 3	Yes	State, Private Business
Goal 2- Protect consumers and businesses in the marketplace through physical Inspections, laboratory analyses, product sampling, licensing, field testing,			The second second second	16.	Consumer Protection	Deret Underwood (more than	. Vol.	Federal State Non-profit Private
auditing, and other compliance activities						1 years)		Business, Higher Education institute individual
Strategy 2.1 Provide food/feed safety oversight of SC food manufactures,	Provide public safety by ensuring quality and			Percent of time action is taken on inferior	Food & Feed Safety /	Angie Matthews (more than 3	Yes	Federal, State
processors, and food distribution facilities through routine, risk-based, compliance inspections	auantity of products in the marketplace are accurate			petroleum samples. Percent of producers educated about produce safety rule under	Produce Safety	years)	100	receral, state
Objective 2.1.1 - Lead implementation plans for federal regulatory mandates such as FSMA, MFRPS, AFRPS, and COOL	Provide public safety by ensuring quality and inventity of products in the marketplace are	0.5 38,738	0.5 47,889	13004	Food & Feed Safety	Angie Matthews (more than a years)	Yes	Federal
Objective 2.1.2- Plan Reviewer should continue to provide assistance to food entrepreneurs wishing to begin wholesale food businesses	Provide public safety by ensuring quality and quantity of products in the marketplace are	1 77,476	1 95,777		Food & Feed Safety	Angie Matthews (more than 3 years)	Yes	Federal
Objective 2.1.3 - Participate in regional and national food safety events by way of	Frevide public safety by ensuring quality and	1 77,476	_			y car of		
membership, attendance, work groups and forums	quantity of products in the marketplace are	1 //,4/6	1 95,777		Food & Feed Safety	Angle Matthews (more than 3 years)	Yes	Federal, State
Objective 2.1.4- Produce Safety Department within the Consumer Protection Division will continue education and enforcement of the SC Produce Safety Act 39- 26	Frovide public safety by ensuring quality and quantity of products in the marketplace are	1 77,476	1 95,777		Produce Safety	Kelly Johnson (less than 3 years)	Yes	Federal, State, Non-profit, Higher Education Institute
Strategy 2.2 Maintain the accuracy and precision of the State's mass and volume	Provides NIST traceable calibrations for mass			Number of firms provided metrology	Metrology	Robert McGee (more than 3	Vor	Federal, State, Private Business
measurement system by providing high quality calibration services to public and private customers	and volume standards, calibrates equipment for our state inspectors and private scale and			laboratory services	A. A	years)	ies	redural, State, Private Business
II HORAL	pump service companies for the enforcement							
	of weights and measures regulations							
Objective 2.2.1 - Enhance the Metrology Laboratory's credibility by becoming								
accredited by the national Voluntary Laboratory's credibility by becoming	Offer more services for public and private customers	0.75 58,107	0.75 71,833		Metrology	Robert McGee (more than 3	Yes	Federal, State, Private Business
Objective 2.2.2 - Establish a new Quality Manager Position to provide ongoing	Offer more services for public and private	0.25 19,369	0.25 23,944		Metrology	years) Robert McGee (more than 3		
quality assurance auditing and documentation.  Objective 2.2.3 - Build a new metrology laboratory to meet the NIST requirements	Offer more services for public and private	2 154.951	2 191.554			years)		Federal, State, Private Business
for Echelon I metrology laboratory environments Objective 2.2.4- Perform calibrations within 1 month of a work order	customers				Metrology	Robert McGee (more than 3 vears)	Yes	Federal, State, Private Business
	Offer more services for public and private customers	4 309,902	4 383,108		Metrology	Robert McGee (more than 3	Yes	Federal, State, Private Business
Strategy 2.3 - Ensure commodities offered for sale are the correct quantity and quality through inspections of petroleum dispensers, retail scales, and storage	Provide public safety by ensuring quality and			Percent of time action is taken on inferior	Consumer Services	John Stokes (more than 3	Yes	Federal, State, Private Business.
localities	quantity of products in the marketplace are accurate			petroleum samples		years)	163	Individual
Objective 2.3.1- Deploy new large mass vehicles to provide service to large scale		0.5 38,738	0.5 47.889					
firms	quantity of products in the marketplace are	30,730	47,869		Consumer Services / Metrology	John Stokes (more than 3 years)	Yes	Federal, Private Business
Objective 2.3.2 - Perform routine inspections, consistent with policy, of 100% of firms annually under SCDA regulatory oversight	Provide public safety by ensuring quality and quantity of products in the marketplace are	18 1,394,560	18 1,723,987		Consumer Services	John Stokes (more than 3 years)	Yes	Private Business
Objective 2.3.3 - Provide follow-up communication on 100% of consumer complaints	Froude public safety by ensuring quality and	1.5 116,213	1.5 143.666	Percent of consumer protection (consumer	Consumer Services	Alicia Altaway (more than 3		
	quantity of products in the marketplace are accurate			services) requests and complaints with same-day follow-up communication, Percent of consumer protection (food/feed	Consumer Services	years)	No	Individual
Strategy 2.4 Provide public safety assirrance that commodities purchased are safe,				safety) requests and				
	Provide public safety by ensuring quality and				Laboratory	Phil Traferer (mare than 3	Va.	Education and a second
	Provide public safety by ensuring quality and quantity of products in the marketplace are accurate			sarety) requests and  Number of seed inspections performed for Clemson University, Percent of consumer protection (food/feed safety) requests and	10.70	Phil Trefsgar (more than 3 years)	Yes	Federal, State, Private Business, Individual, Non-profit
analysis of fond, feed, seed, and petroleum products	quantity of products in the marketplace are accurate			Number of seed inspections performed for Clemson University, Percent of consumer	10.70		Yes	
analysis of fand. feed, seed, and petroleum products  Dijective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC,	auantity of products in the marketplace are accurate  Provide public sofety by ensuring quality and quantity of products in the marketplace are	0.5 38,738		Number of seed inspections performed for Clemson University, Percent of consumer	10.70	years)	Yes	
Objective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DOR, APHIS, FERN, FDA, USDA) to perform routine and emergency testing Objective 2.4.2 - Develop and Install a new Laboratory information Management System (UMS) to enhance reporting and Interface with FERN and FDA compliant	auantity of products in the marketplace are occurate  Provide public safety by ensuring quality and quantity of products in the marketplace are occurate. Provide public safety by ensuring quality and quantity of products in the marketplace are	0.5 38,738 1.5 116,213	0.5 47,889	Number of seed inspections performed for Clemson University, Percent of consumer		Phil Trefsgar (more than 3 years) Phil Trefsgar (more than 3		individual, Non-profit
analysis of fand. feed, seed, and petinleum products  Objective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DDR, APHIS, FERN, FDA, USDA) to perform routine and emergency testing Objective 2.4.2 - Develop and install a new Laboratory information Management System (UMS) to enhance reporting and interface with FERN and FDA compliant distalbases	auantity of products in the marketplace are occurate  Provide public safety by ensuring quality and quantity of products in the marketplace are occurate.  Trovide public safety by ensuring quality and	35,735	0.5 47,889 1.5 143,666	Number of seed inspections performed for Clemson University, Percent of consumer	Laboratory	Phil Trefsgar (more than 3 years) Phil Trefsgar (more than 3 years) Phil Trefsgar (more than 3 years)	Yes	individual, Non-profit Federal, State
analysis of fond. feed, seed, and petinleum products  Objective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DOR, APHIS, FERN, FDA, USDA) to perform routine and emergency testing  Objective 2.4.2 - Develop and install a new Laboratory information Management System (UMS) to enhance reporting and Interface with FERN and FDA compliant	auantity of products in the marketplace are occurate  Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate.  Provide public sofety by ensuring quality and quantity of products in the marketplace are some provides public sofety by ensuring quality and Provide public safety by ensuring quality and	1.5 116,213 1 77,476	0.5 47,889 1.5 143,666 1 95,777	Number of seed inspections performed for Clemson University, Percent of consumer	Laboratory Laboratory	Phil Trefsgar (more than 3 years)	Yes Yes	Federal, State
Objective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DOR, APMS, FERN, FDA, USDA) to perform routine and emergency testing Objective 2.4.2 - Develop and install a new Laboratory information Management System (UMS) to enhance reporting and interface with FERN and FDA compliant delaborator. Disective 2.4.3 - Develop SOPs and protocols to enhance laboratory capabilities through regulatory accreditation programs, such as ISO/IEC 17025.  Objective 2.4.4 - Have 100% staff attendance at all technical trainings and safety meetings.	auantity of products in the marketplace are occurate  Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Frowde public sofety by ensuring quality and quantity of products in the marketplace are occurate. Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. The provide public sofety by ensuring quality and quantity of products in the marketplace are occurate.	1.5 116,213 1 77,476 20.5 1,588,249	0.5 47,889 1.5 143,666 1 95,777 20.5 1,963,430	Number of seed inspections performed for Clemson University, Percent of consumer	Laboratory Laboratory Laboratory	Phil Trefsgar (more than 3 years)	Yes Yes Yes	Federal, State
Objective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DOR, APHIS, FERN, FDA, USDA) to perform routine and emergency testing Objective 2.4.2 - Develop and install a new Laboratory information Management System (UMS) to enhance reporting and interface with FERN and FDA compliant distables of the control of the	auantity of products in the marketplace are occurate  Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Flowdae public sofety by ensuring quality and quantity of products in the marketplace are because. Provide public safety by ensuring quality and quantity of products in the marketplace are Societies. Provide public safety by ensuring quality and quantity of products in the marketplace are Societies.	1.5 116,213 1 77,476	0.5 47,889 1.5 143,666 1 95,777 20.5 1,963,430	Number of seed inspections performed for Clemson University, Percent of consumer	Laboratory Laboratory	Phil Trefsgar (more than 3 years)	Yes Yes Yes	Federal, State
Objective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DOR, APHIS, FERN, FDA, USDA) to perform routine and emergency testing Objective 2.4.2 - Develop and install a new Laboratory information Management System (UMS) to enhance reporting and interface with FERN and FDA compliant distables of the control of the	auantity of products in the marketplace are occurate  Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Provide public sofety by ensuring quality and quantity of products in the marketplace are security. Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. The public sofety by ensuring quality and quantity of products in the marketplace are security.	1.5 116,213 1 77,476 20.5 1,588,249	0.5 47,889 1.5 143,666 1 95,777 20.5 1,963,430	Number of seed inspections performed for Clemson University, Percent of consumer	Laboratory Laboratory Laboratory	Phil Trefsgar (more than 3 years)	Yes Yes Yes Yes	Federal, State  Federal, State  Federal, State  Federal, State, Non-profit  State, Individual
Cobjective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DDR, APMS, FERN, FDA, USDA) to perform routine and emergency testing Objective 2.4.2- Develop and install a new Laboratory information Management System (LIMS) to enhance reporting and interface with FERN and FDA compliant Management (LIMS) to enhance reporting and interface with FERN and FDA compliant Management (LIMS) to enhance reporting and interface with FERN and FDA compliant Management (LIMS) to enhance reporting and interface with FERN and FDA compliant Management (LIMS) to enhance laboratory capabilities through regulatory accreditation programs, such as ISO/IEC 17025 Objective 2.4.4- Have 100% staff attendance at all technical trainings and safety meetings Objective 2.4.5- Analyze official and submitted samples and communicate results within five business days	auantity of products in the marketplace are occurate  Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Provide public sofety by ensuring quality and quantity of products in the marketplace are security. Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. The public sofety by ensuring quality and quantity of products in the marketplace are security.	1.5 116,213 1 77,476 20.5 1,588,249	0.5 47,889 1.5 143,666 1 95,777 20.5 1,963,430	Number of seed inspections performed for Clemson University, Percent of consumer	Laboratory Laboratory Laboratory Laboratory Laboratory	Phil Trefsgar (more than 3 years)	Yes Yes Yes Yes	Federal, State  Federal, State  Federal, State, Non-profit  State, Individual  Federal, State, Presidentials, Preside Higgster, Non-profit
Objective 2.4.1- Collaborate with other government agencies (Clemson, DOT, DHEC, DOR, APHIS, FERN, FDA, USDA) to perform routine and emergency testing Objective 2.4.2- Develop and install a new Laboratory information Management System (LMS) to enhance reporting and interface with FERN and FDA compliant distalations of the control of the control of the control of the control objective 2.4.3- Develop SOPs and protocois to enhance laboratory capabilities through regulatory accreditation programs, such as ISO/IEC 17025 Objective 2.4.4- Have 100% staff attendance at all technical trainings and safety meetings Objective 2.4.5- Analyze official and submitted samples and communicate results within five business days Goal 3- Promote and market South Catolina agriculture, both domestically and abroad, to Increase demand for agricultural products	auantity of products in the marketplace are occurate  Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. Provide public sofety by ensuring quality and quantity of products in the marketplace are occurate. The provide public sofety by ensuring quality and quantity of products in the marketplace are occurate.	1.5 116,213 1 77,476 20.5 1,588,249	0.5 47,889 1.5 143,866 1 95,777 20.5 1,963,430 1 95,777	Number of seed inspections performed for Clemson University, Percent of consumer	Laboratory Laboratory Laboratory Laboratory Laboratory Marketing & Promotions	Phil Trefsgar (more than 3 years)  Phil Trefsgar (more than 3 years)	Yes Yes Yes Yes Yes	Federal, State  Federal, State  Federal, State  Federal, State, Non-profit  State, Individual

Objective 3.1.2- Post on each SCDA managed social media account 3-5 times per	Create more awareness about SC agriculture,	0.75 3:	37,662 0.75	515,642		Marketing & Promotions	Elizabeth Shuler Wood	Yes	Private Business
Objective 3.1.3 - Grow agritourism operator participation in SC programming by 5% and consumer traffic at those venues by 10%	Wive demand for SC products and increase Provide more marketing opportunities for SC	1.5	75,000 1.5	175,000		Marketing & Promotions	Jackie Moore	Yes	Private Business
Objective 3.1.4 - Conduct participant evaluation at all events to determine	Increase awareness of SC agriculture	0.75 33	37,662 0.75	515 642	Number of attendees at Certified SC events				
effectiveness and utili ation Strategy 3.2 -Maximize Return on Investment (ROI) of producer-led commodity	Improve commodity board research, promotion			,	Mannaci of attendees at certified 30 events		Ansley Turnblad	Yes	Individual
boards through research promotion and education  Objective 3.2.1 - Use merchandising and commodity-specific promotions to increase	and education					Marketing & Promotions	Chad Truesdale (less than 3 years	Yes	Non Profit, Individual, Higher
sales of SC products by 5% in retail food outlets and food service venues	Grow sales of SC grown and made agricultural products	0.5	51,649 0.5	470,445		Marketing & Promotions	Matt Cornwell (less than 3 years)	Yes	Private Business
Objective 3.2.2 - Fund research of new technologies, science and best management oraclices for production, tacks in and processing	Frontieer investment to increase their bottom	0.5 45	51,649 0.5	470,445		Marketing & Promotions	Chad Truesdale (less than 3	Yes	Non-Profit, Individual, Higher
Objective 3.2.3 - Place more resources into export market analysis, access, and development	Grow sales of SC grown and made agricultural products	0.5 45	51,649 0.5	470,445		Marketing & Promotions	Martin Eubanks (more than 3	Yes	Education Institution Federal, State, Non-Profit
Objective 3.2.4 - Use cross-promotion of, and between, commodities to increase demand by 5%	Grow sules of SC grown and made agricultural products	0.5 45	51,649 0.5	470,445		Marketing & Promotions	years) Chad Truesdale (less than 3	Yes	Non-Profit, Individual
Strategy 3.3 - Expand direct sales opportunities through the State Farmers Market system, community based markets, roudside markets, Farm to School, and niche	increase the value of South Carolina crops					State Farmers Markets	years Brad Boozer (more than 3	Yes	State, Private Bus ness, Private
Objective 3.3.1 - Identify and prioritize critical upgrades at all 3 State Farmers Market	Pravide more marketing appartunities for SC	14.5 1.60	00,194 14.5				years)		Business, Individual. K-12 Education
(SHMs) to ensure producers and consumers have safe and clean facilities	producers	1,60	00,194 14.5	1,410,162		State Farmers Markets	Brad Boozer (more than 3 years)	Yes	Private Business, Individual
Objective 3.3.2 - Provide four training meetings for producers and community based markets to expand SNAP/WIC usage of this program	Provide more marketing opportunities for SC producers	0.75 33	37,662 0.75	515,642		Marketing & Promotions	vacant		
Objective 3.3.3- In conjunction with Clemson University Extension, update producer Good Agricultural Practice (GAP) training and outreach efforts to increase certification by 5%	Provide more marketing opportunities for SC producers	1.75 17	77,589 1.75	195,130		Grading & Inspection	Jack Dantzler (more than 3 years)	Yes	Higher Education Institution, Private
Objective 3.3.4- Identify number of farmers currently selling to schools, develop and maintain database that compiles contact and product information and update	Provide more marketing opportunities for SC producers	0.5 22	25,108 0.5	343,761		Marketing & Promotions	Katie Pfeiffer (less than 3	Yes	Business, Individual State, Federal, K-12 Education
Gutabase mont Iv  Objective 3.3.5 - Leverage earned media to reach consumers two weeks prior to major events like Flower Festivals and Family Fun Day	Create more awareness about SC agriculture, drive demand for SC products and increase	0.4 18	30,086 0.4	275,009		Marketing & Promotions /	years)  Elizabeth Shuler Wood (more	Ves	Private Business
Strategy 3.4 Provide daily market news reports and USDA quality grading and	Provide a level playing field for producers and					State Farmers Markets	than 3 years)		Titac. business
inspections for fruits, vegetables, bean its, and other commodities	consumers in the marketniace					Grading & Inspection	Jack Dantzier (more than 3	Yes	Federal, Private Bus ness
Objective 3.4.1 - Make weekly visits to six livestock auctions and daily visits to produce wholesalers to record price, volume and other market information	Help producers make marketing decisions	3.25 32	29,807 3.25	362,383		Grading & Inspection	Kellie Taylor (more than 3	Yes	Federal, Private Business
Objective 3.4.2 - Produce and publish information daily and weekly through Internet reports, printed reports, telephone recording devices, daily radio programs, at wed as revenuer:	Help producers make marketing decisions	1.5 15	52,219 1.5	167,254		Grading & Inspection	years) Kellie Taylor (more than 3 years)	Yes	Federal, Private Business
Objective 3.4.3 - Perform grading and inspection at all statewide peanut buying points and contracted grain and commodity buying points	Provide more marketing opportunities for SC	17 1,72	25,147 17	1,895,544		Grading & Inspection	Jack Dantzler (more than 3	Yes	Federal, Private Business
Objective 3.4.4 - Increase the diversity of USDA commodity certifications that SCDA inspectors can issue upon request	Provide more marketing opportunities for SC producers	2 20	2,958 2	223,005	Percent of inspection staff able to provide full service to customers without	Grading & Inspection	years) Jack Dantzler (more than 3	Yes	Federal,
Goal 4 - Expand South Carolina's agricultural outputs by providing value-added					restrictions		years)		
opportunities to farmers and timely information to all stakeholders					Eatraid media	External Attains & Economic Development	Christiants (more than 3 years)	.Yex	Foderal State Local Government Triviple Business Non-prote
Strategy 4.1 - Grow existing industry by increasing agriculturess recruitment efforts and value added agraphy increasing	Provide additional investment and job				Number of agribusiness identified for	Agribusiness Development	Clint Leach (more than 3	Yes	Individual State, Local Government, Private
Objective 4.1.1-Meet with 10 current companies annually to encourage them to use	opurtunites in rural South Carolina Increase the value of agribusiness in SC	0.65 29	12,640 0.65	596,890	prospective expansion or projects in SC		years)		Business
more SC agricultural products in their business processes Objective 4.1.2-Create collaborations between in-state farmers and food processors				,		Agribusiness Development	Jack Shuler (less than 3 years)	Yes	State, Local Government, Private Business
to determine supply-chain opportunities  Objective 4.1.3-Meet with state, locals and regional alliance officials quarterly about			2,554 0.25	421,881		Agribusiness Development	Jack Shuler (less than 3 years)	Yes	State, Local Government, Private Business
a ribusiness o ortunities		0.5 22	5,108 0.5	593,761		Agribusiness Development	Clint Leach (more than 3 years)	Yes	State, Local Government
Objective 4.1.4-Participate in at least seven business events and/or trade shows per year to meet with prospective companies	Increase the value of agribusiness in SC	1 45	0,216 1	937,523		Agribusiness Development	Jack Shuler (less than 3 years)	Yes	Local Government, Private Business
Objective 4.1.5- Perform an annual inventory analysis on agribusiness companies who are primed for expansion in SC or the Southeastern United States	Increase the value of agribusiness in SC	0.25 113	2,554 0.25	421,881		Agribusiness Development	Jack Shuler (less than 3 years)	Yes	State, Local Government, Private Business
Strategy 4.2-Research and advocate for responsible agricultural policies which	Expand existing industry and increase value-					External Affairs	Clint Leach (more than 3	Mar	
encourage growth and resource stewardship Objective 4.2.1-Assess all industry policies before each legislative session by	added production Increase the value of agribusiness in SC	0.4 180				Antitudi Milaits	vears)	Yes	State, Local Government, Private Business, Non profit, Individual
gathering input from a cross section of at least 10 different producers Objective 4.2.2- Be an industry voice in communicating factual information to		200	0,086 0.4	275,009		External Affairs	Clint Leach (more than 3 years)	Yes	Non-Profit, Individual, Private
elected officials at the autro-riate time	Provide factual, unbiased information which will lead to sound policy decisions	0.2 9	90,043 0.2	137,505		External Affairs	Clint Leach (more than 3	Yes	Business State, Non-profit, Private Business
Objective 4.2.3-Work with agency program staff to review current laws, regulations, and policies to balance consumer safety and a business friendly environment	Increase the value of agribusiness in SC	0.4 180	0,085 0.4	275,009		External Affairs	years) Clint Leach (more than 3 years)	Yes	Non-profit, Private Business
Strategy 4.3 Provide credible and timely information to South Carolinians to increase						Public Information		W	
awareness of agniculture Objective 4.3.1- Update agency plan for crisis management and/or regulatory	producer and consumer interest Provide unbiased information to improve public	0.1	E 022 0.1				Sally McKay (less than 3 years)	Yes	Federal, State, Private Business, Individual
	safety educate producers and consumers, and	U.1 4	15,022 0.1	68,752		Public Information	Sally McKay (less than 3 years)	Yes	Federal, State, Private Business, Individual
	facilitate the exchange of agricultural goods								
Objective 4.3.2-Respond to 100 percent of website information requests within two	and services Provide or based information to improve public	0.25 112	2,554 0.25	171,881	Percent of website Public Information	Various	Mada		
business days	and services	0.25 112	2,554 0.25		Percent of website Public Information Requests answered within 2 days	Various	Various		
business days  Objective 4.3.3- Develop relationships with media statewide to pitch positive agricultural news, events, stories as the occur	and activities of information to improve public safety, educate producers and consumers, and aclitate the exchange of agricultural goods and seems of the products of the products.		2,554 0.25 7,662 0.75			Various  Public Information	Sally McKay (less than 3	Yes	Private Business, Individual
business days  Objective 4.3.3- Develop relationships with media statewide to pitch positive auricultural news, events, stories as the occur  Strategy 4.4-Continue to foster external and internal communications as educational.	and activities of information to improve public safety, educate producers and consumers, and aclitate the exchange of agricultural goods and seems of the products of the products.							Yes	Private Business, Individual

## Annual RFt

Objective 4.4.1-Maintain a Market Bulletin subscription of 15,000	Provide unbiased information to improve public safety, educate producers and consumers, and facilitate the exchange of agricultural goods	
Objective 4.4.2- Public Information staff should conduct visits with different program staff at least monthly	Provide unbiased information to improve public safety, educate producers and consumers, and lacilitate the exchange of agricultural goods	0.2
Objective 4.4.3- Establish an accurate position on key issues and create consistent messal in across the alient.	Agency employees provide better customer service and are more Moductive	0.5
Objective 4.4.4- Leverage paid media to get a higher return on investment	Grow sales of SC grown and made agricultural	0.5

Sperii/Transferred not toward Agency's Comprehensive Strategic Plan+A73:8101
Unrelated Purpose #1 - Insert description.
Insert day additional unrelated purposes

## Comprehensive Strategic Plan Summary

41,524	2.5	192,730 Market Bulletin subscription reach	Public Information	Sally McKay (less than 3 years)	Yes	Individual
112,554	0.25	171,881	Public Information	Sally McKay (less than 3 years)	Yes	
225,108	0.5	343,761	Public Information	Sally McKay (less than 3	Yes	
225,108	0.5	343,761	Public Information	years) Sally McKay (less than 3 years)	Yes	Private Business, Individual

The contents of this chart are considered sworn testimony from the Agency Director.